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# **Building a Timetable from the Bottom Up: A Microeconomic Approach**

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**NEXTOR-FAA Conference  
Virginia Tech Graduate Center  
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Michael Wells**

# Our Product: A Flight Timetable (or Schedule) Based on Projected Future Demand

<u>Departure Airport</u>	<u>Arrival Airport</u>	<u>Equipment</u>	<u>Departure Time (GMT)</u>	<u>Arrival Time (GMT)</u>
JFK	CUN	B752	3:40:00 PM	M
JFK	DCA	E145	3:50:00 PM	M
JFK	FLL	A320	3:45:00 PM	M
JFK	IAD	JS41		PM
HGR	TEB	PAY4		6:05:00 PM
JFK	IAD	CRJ1		4:31:00 PM
JFK	KIN	A343		7:05:00 PM
JFK				9:01:00 PM
JFK			3:10:00 PM	9:15:00 PM
JFK			3:30:00 PM	9:23:00 PM
JFK			3:45:00 PM	6:25:00 PM
JFK		B752	3:25:00 PM	6:11:00 PM
J		A320	3:40:00 PM	10:15:00 PM
J		A306	3:00:00 PM	6:53:00 PM
J		A320	3:30:00 PM	6:20:00 PM

Weekday  
2004, Q4

Weekend  
2006, Q3

Weekday  
2018, Q2

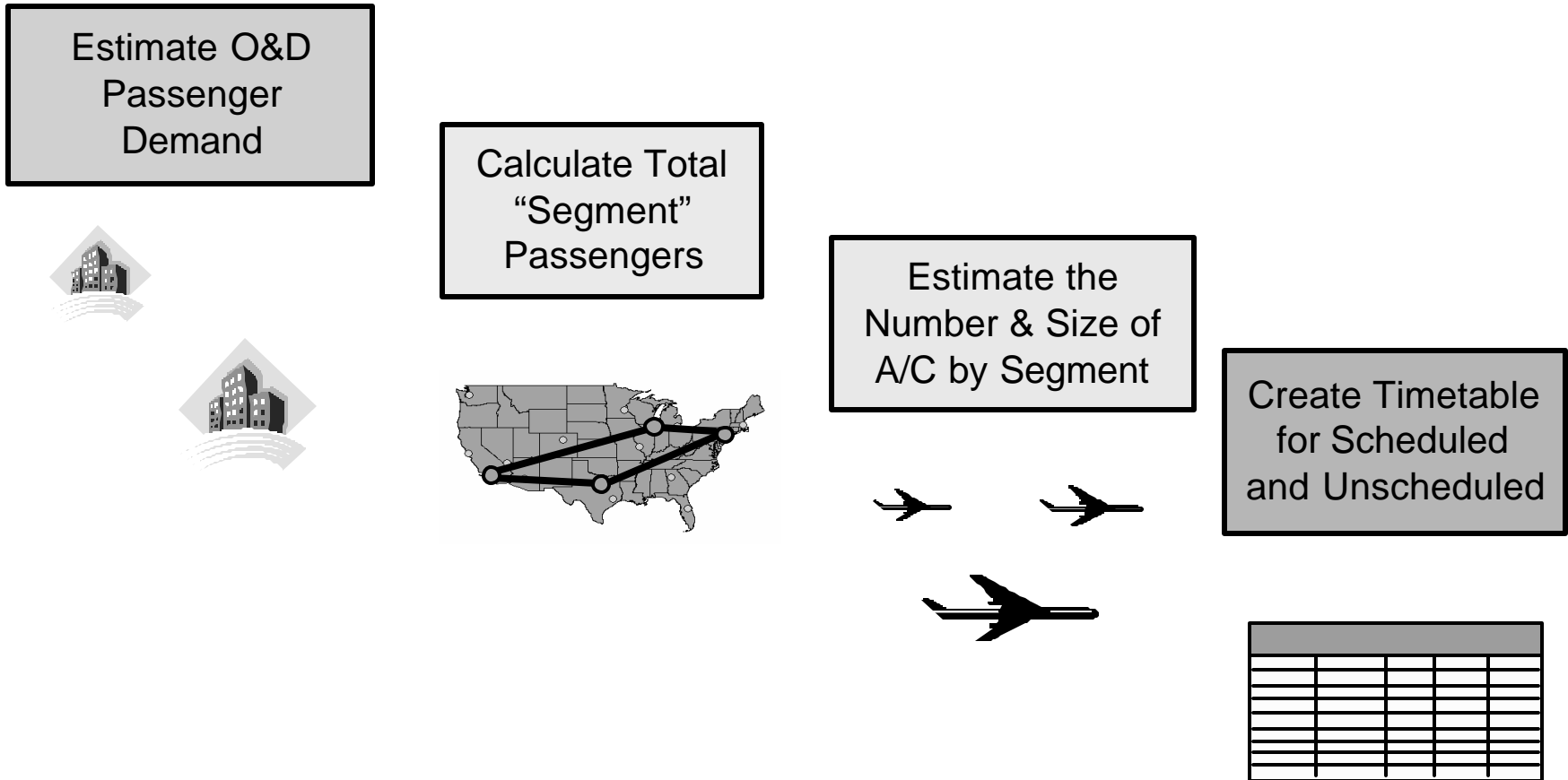
Weekend  
20xx, Qx

# The Usual Method: Top-Down Forecasts

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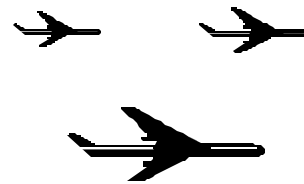
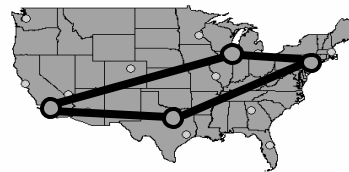

- Starts with national-level macro drivers, and allocates regional effects, if necessary.
- Straightforward process that works well in projecting long-term trends.
- However, because macro factors are the primary “drivers”, regional differences are often missed.
- No network effects.

# Our Method: A Multi-Step Approach, Going from the Bottom Up

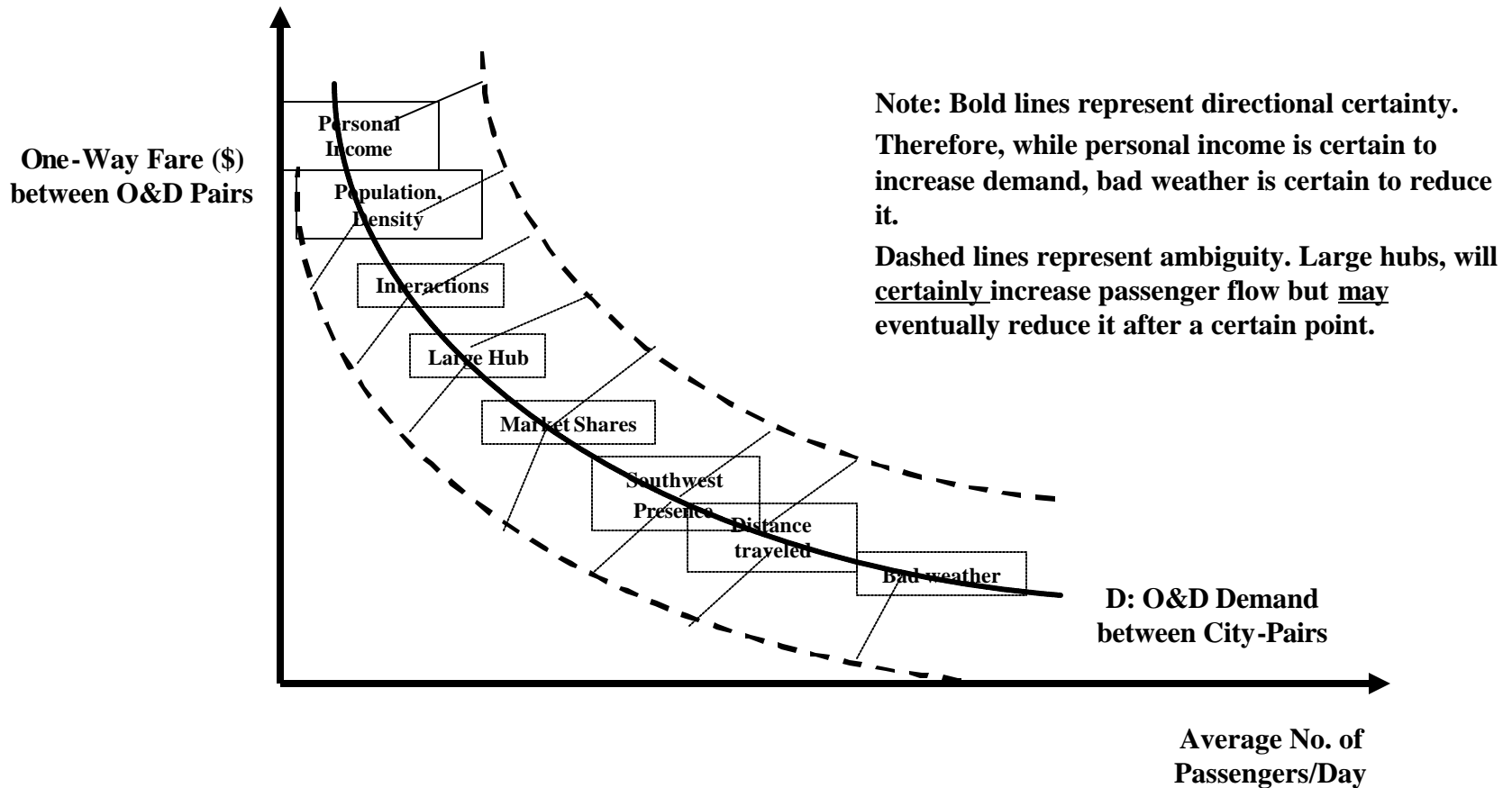


# Step 1: Estimating O&D Demand

Estimate O&D  
Passenger  
Demand

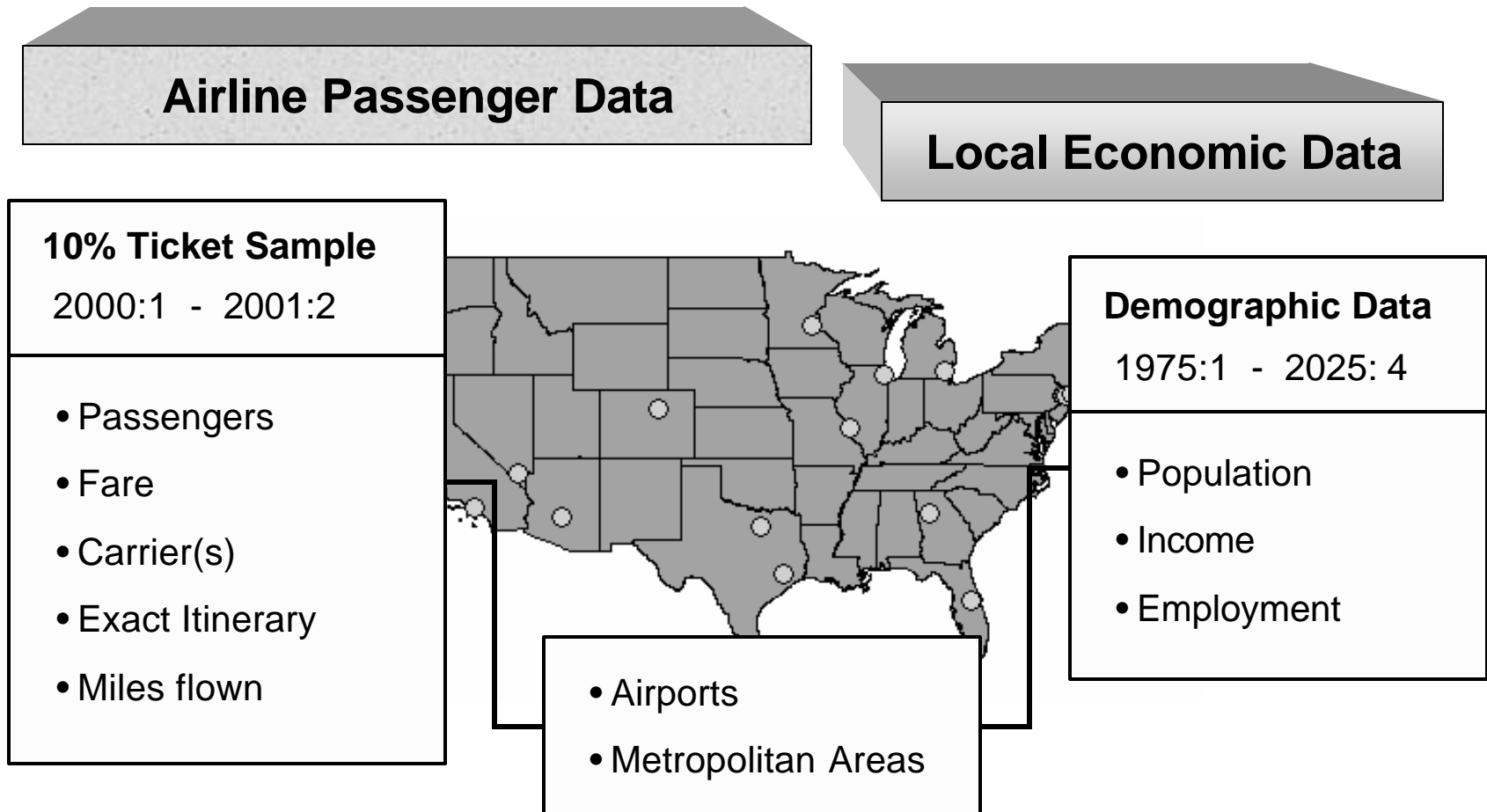


# Determinants of Air Travel Demand Between O&D Pairs: Conceptual Framework



Source: Bhadra, D. (2003). "Demand for Air Travel in the United States: Bottom-Up Econometric Estimation and Implications for Forecasts by O&D pairs", *Journal of Air Transportation* (forthcoming).

# Combining DOT Passenger Data with Local Economic and Demographic Forecasts



# Basic Econometric Framework

## Example of Data Set

Year	Qtr	Origin	Destination	Distance	Pax	Fare	Origin_pop
2000	1	ALBANY, NY, USA	BUFFALO, NY, USA	251	158	139	869,474
2000	1	BINGHAMTON, NY, U	PITTSBURGH, PA, US	251	14	220	
2000	1	CHICAGO, IL, USA	ST. LOUIS, MO, USA	251	2,503	88	8,008,507
2000	1	DENVER, CO, USA	DURANGO, CO, USA	251	76	161	1,978,991
2000	2	ALBANY, NY, USA	BUFFALO, NY, USA	251	155	154	869,474
2000	2	BINGHAMTON, NY, U	PITTSBURGH, PA, US	251	20	186	
2000	2	CHICAGO, IL, USA	ST. LOUIS, MO, USA	251	2,718	94	8,008,507
2000	2	DENVER, CO, USA	DURANGO, CO, USA	251	85	164	1,978,991

## Basic Econometric Specification

### Semi Log-Linear Specification (Segmented by Observed Distances in the NAS)

$$\begin{aligned}
 \ln(\mathbf{P}_{ij}) = & \alpha + \beta * \ln(f_{ij}) + \chi_i * \ln(PI_i) + \chi_j * \ln(PI_j) \\
 & + \delta_i * \ln(\text{Density}_i) + \delta_j * \ln(\text{Density}_j) \\
 & + \phi_i * \ln(\text{Interactions}_i) + \phi_j * \ln(\text{Interactions}_{ij}) \\
 & + \eta * \ln(\text{Market Power}^D_{ij}) + \iota * \ln(\text{Market Power}^{ND}_{ij}) \\
 & + \kappa^D * (\text{Southwest}_{ij}) + \kappa^{ND} * (\text{Southwest}_{ij}) \\
 & + \gamma_i * (\text{hub statusOrigin}) + \gamma_j * (\text{hub statusDestination}) \\
 & + \varphi * \ln(\text{Distance}_{ij}) + \rho * (\text{season}) + \varepsilon_{ij}
 \end{aligned}$$



# Comparison with Top-Down Forecasting

	Existing & FAA work	Our Research
<b>Market Features</b>		
<b>Price Elasticities</b>	uses one general number	effects are evaluated by distance bands
<b>Income Elasticities</b>	economy-wide(GDP) general number	effects are evaluated by distance bands
<b>Distance Elasticities</b>	does not incorporate	effects are evaluated by distance bands
<b>Seasonality</b>	does not incorporate	effects are evaluated by distance bands
<b>Low-cost carriers</b>	part of anti-trust evaluation procedure	effects are evaluated by distance bands
<b>Industry concentrations</b>	part of anti-trust evaluation procedure	effects are evaluated by distance bands
<b>Local economies, &amp; demographics</b>	does not incorporate	effects are evaluated by distance bands

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**Improved benefit assessment**

**Evaluation of future infrastructure for a particular airport**

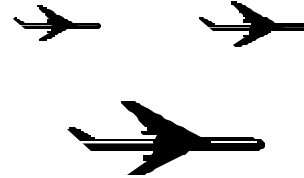
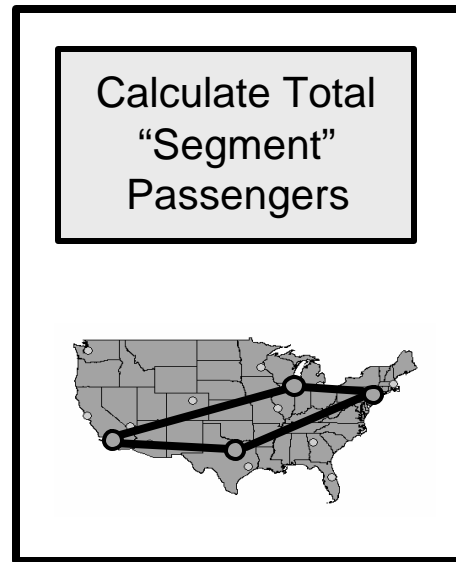
**Evaluations of spring/summer on scheduled air transportation**

**Assessment of policy changes, e.g., demand mgmt policies on airports**

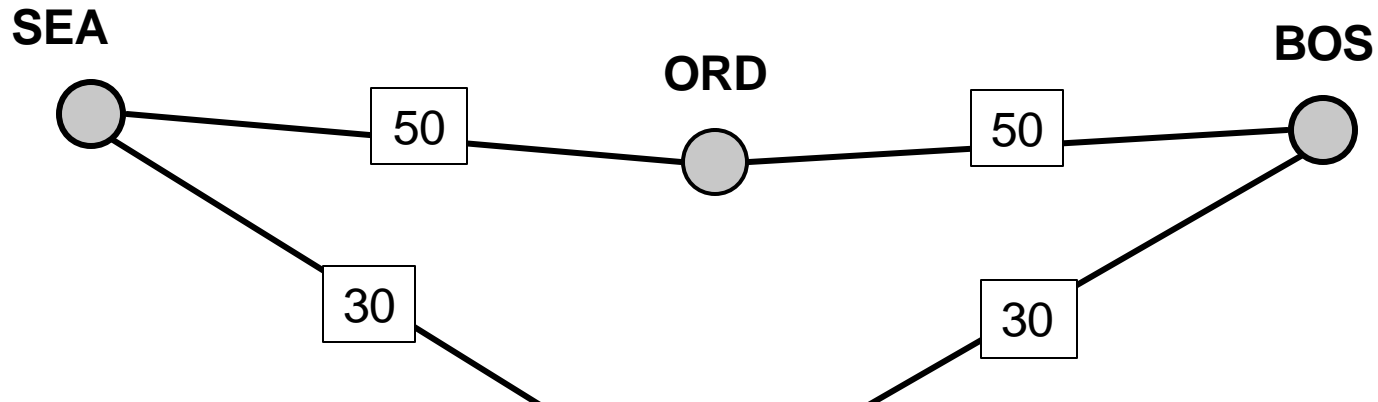
**Evaluations of effects of low-cost carriers by market distances**

**Evaluations of market structures on scheduled air transportation**

# Step 2: Estimating Segment Demand



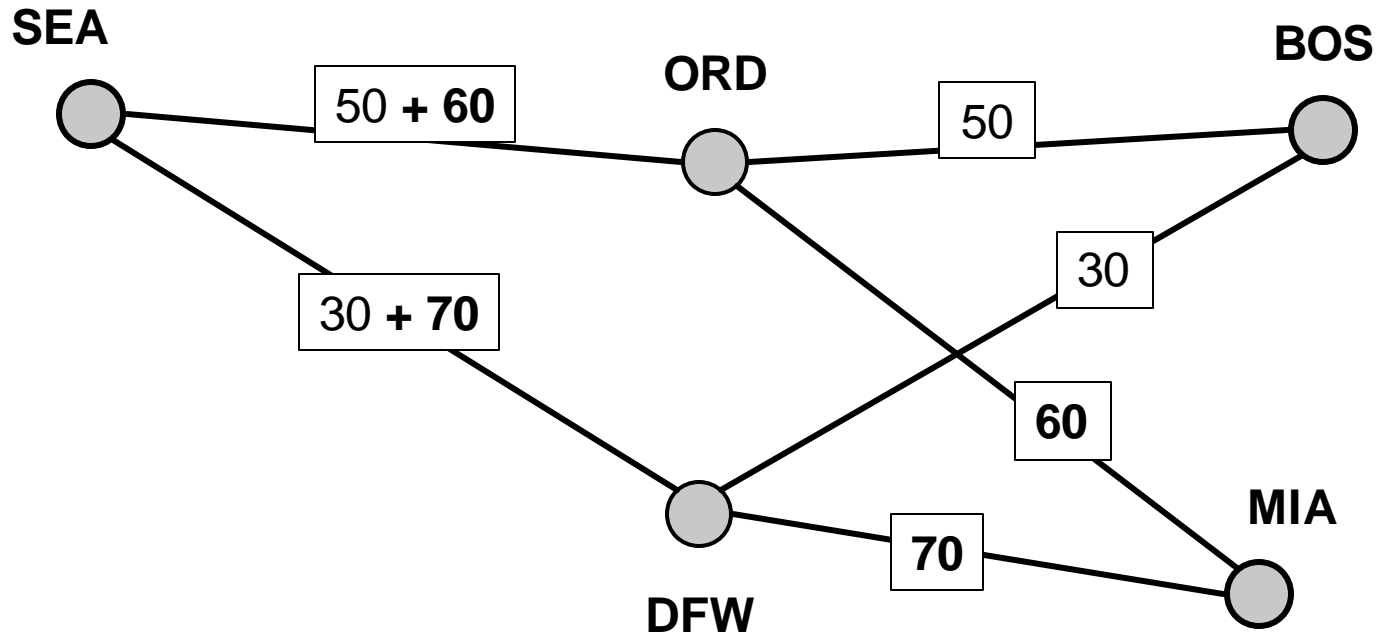
# Assign OD Passengers to Routes Based On Relative Desirability



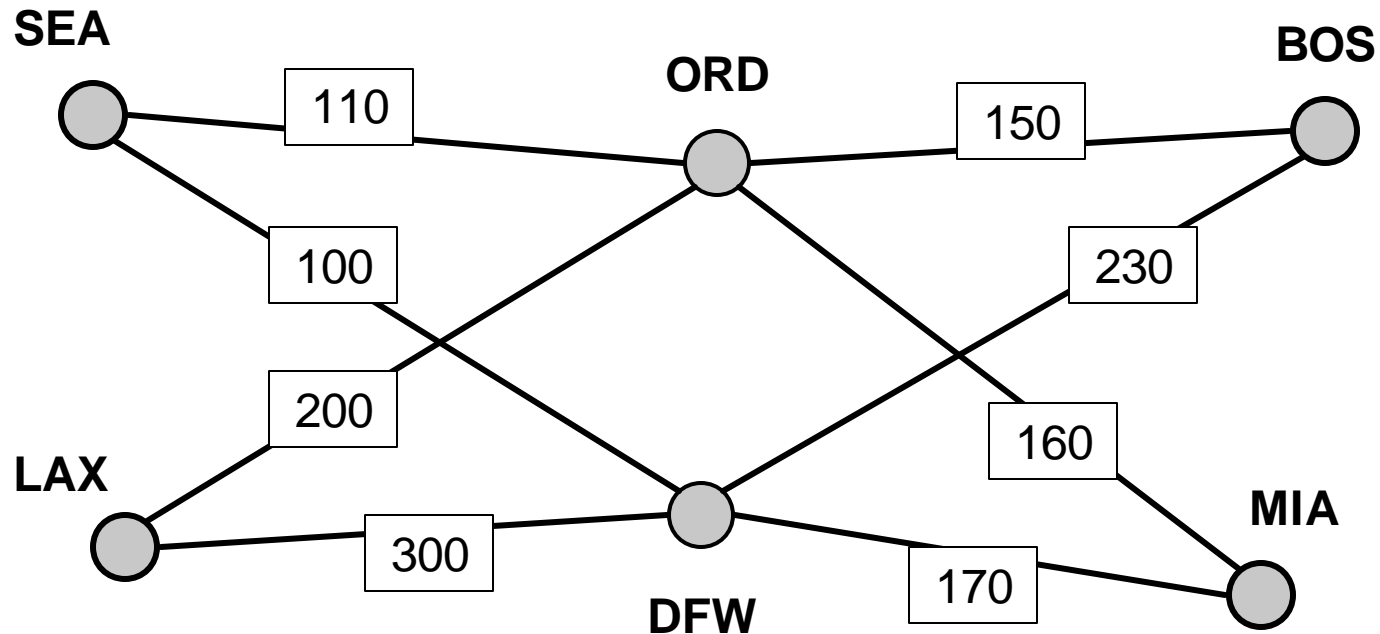
“Desirability” is based on route characteristics, such as block time and number of stops.

We calibrate passenger choice by applying a “Logit” model to data from the 10% Ticket Sample.

# Estimate Each Market in Turn, Adding Up Passengers on Each Segment

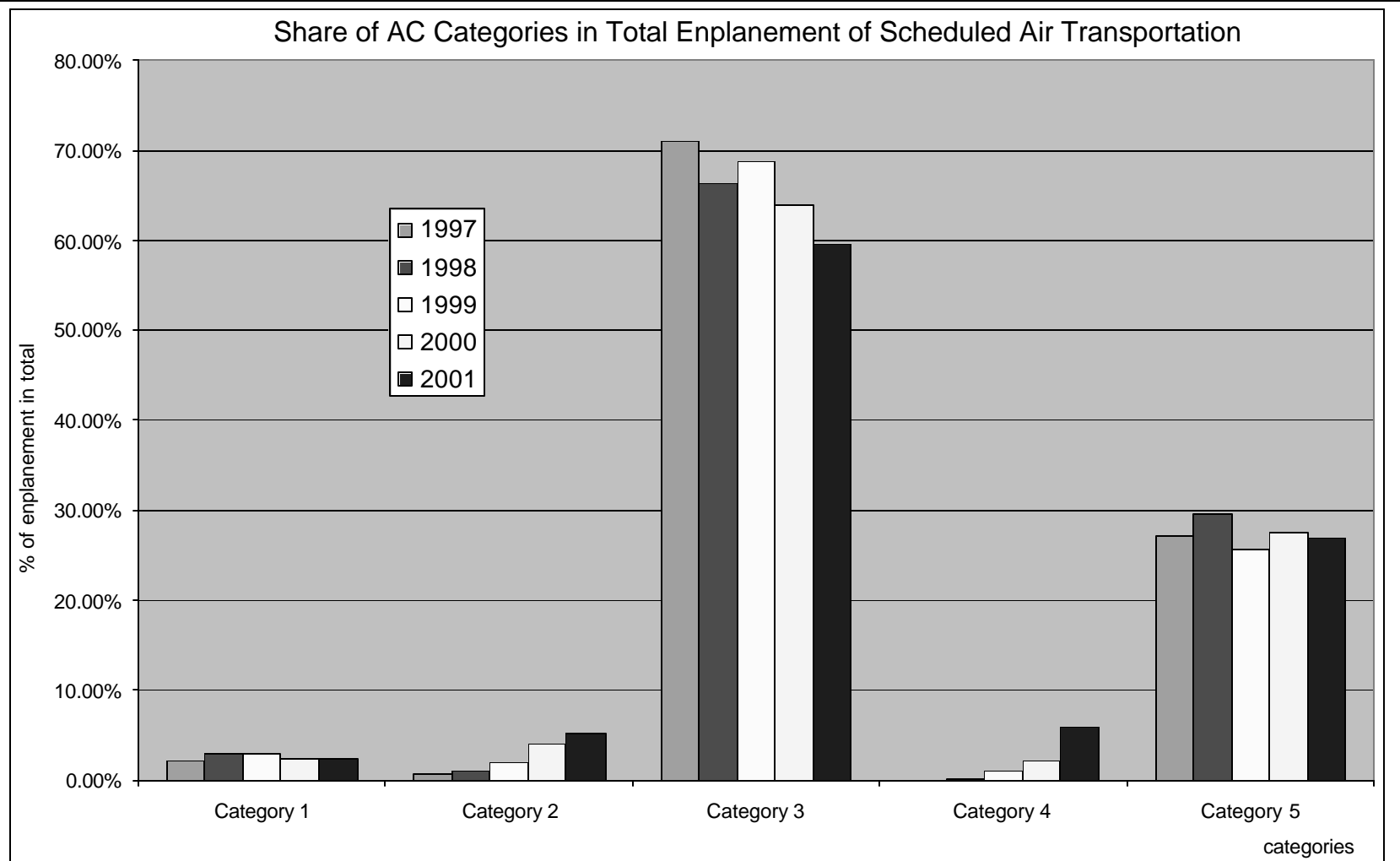


# At the End, We Arrive at an Estimate of Total Passengers by *Airport Pair*





# Distribution of Passengers by A/C Category (Cumulative total > 90%)

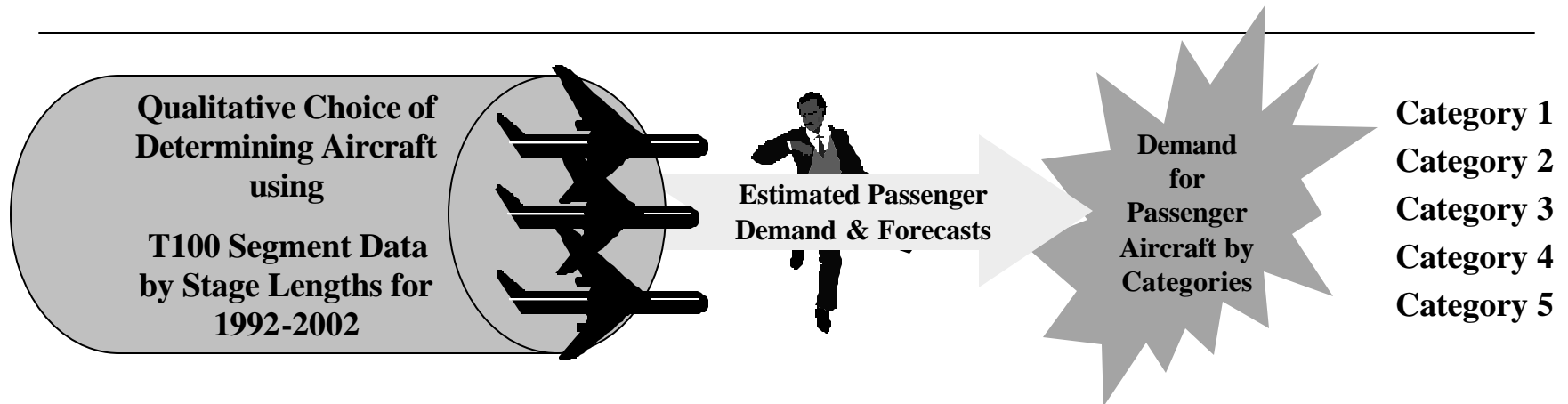


# Type of Aircraft in Each of Five Categories

Types of A/C	Types of Equipment	Broad Category	Avg. Distance (miles)	Avg. Size Range (no. of pax)	Best Cruise Speed (MPH)	Service Status
TurboProps	SF-340 SAAB-Fairchild 340	Category 1	< 250	30-37	328	Production Terminated
TurboProps	ATR-72 ATR-72 Aerospacial		< 250	60-72	319	--
TurboProps	ATR-42 ATR-42 Aerospacial		< 250	43-53	345	--
Narrow Body	EMB-145 Embraer EMB-145	Category 2	250-500	45-55	566	in service
Narrow Body	DC-9-50 Douglas DC-9-50		250-500	122-148	586	Production terminated
Narrow Body	RJ-145 Canadair RJ145-200		250-500	45-55	566	in service
Narrow Body	B-737-3/7 Boeing B-737-300	Category 3	500-750	114-138	566	--
Narrow Body	MD-80 MD-80 & DC-9-80 AI		500-750	122-148	576	
Narrow Body	B-727-2 Boeing B-727-200/2		500-750	131-156	600+	Production terminated
Narrow Body	B-737-1/2 Boeing B-737-100/		500-750	93-113	586	Production terminated
Narrow Body	DC-9-30 Douglas DC-9-30		500-750	91-121	586	Production terminated
Narrow Body	B-737-5 Boeing B-737-500		500-750	91-121	566	
Narrow Body	B-737-4 Boeing B-737-400		500-750	132-162	566	
Narrow Body	A319 Airbus Industrie A	Category 4	750-1500	112-136	590	1996
Narrow Body	B737-7/LR Boeing B-737-700/		750-1500	113-139	600	--
Wide Body	B-747-4 Boeing B-747-400	Category 5	> 1500	416-568	700	April, 1988
Wide Body	B-757-2 Boeing B-757-200		> 1500	178-239	600+	
Wide Body	B-767-2/ER Boeing B-767-200		> 1500	162-199	700	
Wide Body	B-777 Boeing 777		> 1500	305-365		
Wide Body	B-767-4 Boeing B-767-400		> 1500	245-303		
Wide Body	L-1011-5 Lockheed L-1011-50		> 1500	> 1500	?	



# From Passenger Demand to Aircraft Operations by Market Segment: A Qualitative Choice Framework



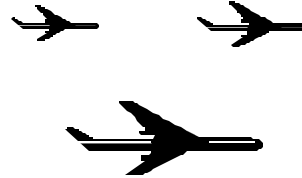
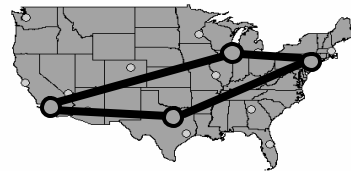
## Process of Demand Generation: Passengers to A/C

### Movements by Market Routes and Stage Lengths

1. Define the markets by stage lengths, i.e. short-haul ( $\leq 1200$  miles), medium-haul ( $\leq 2000$  miles) and longer hauls.
2. Classify aircraft into categories from the disaggregated list of almost 70 distinct A/C types over the last 5 years.

# Step 4: Create a Timetable of Flights

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Create Timetable  
for Scheduled  
and Unscheduled

# Final Timetable: Description of components

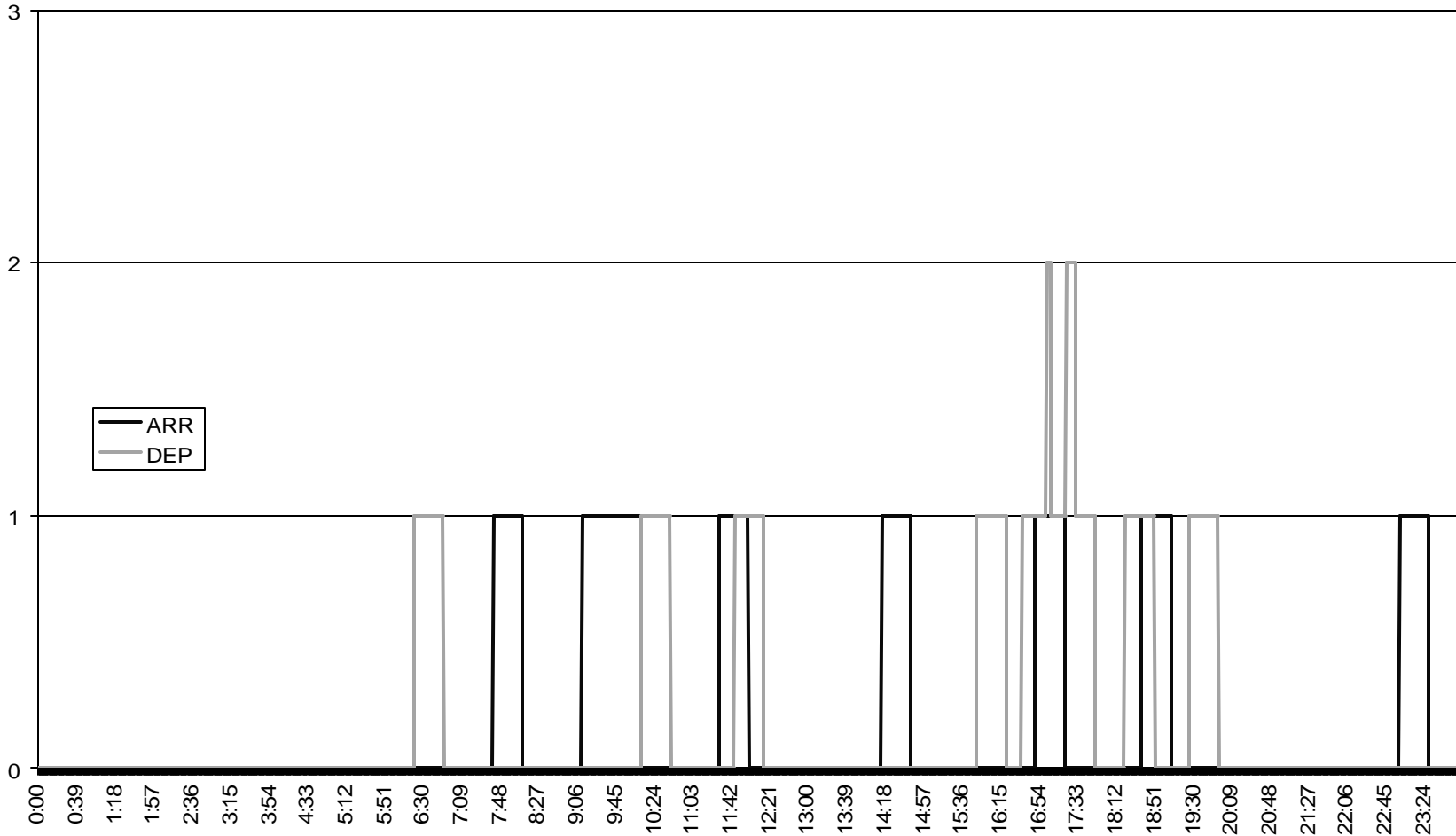
Departure Airport	Arrival Airport	Equipment	Departure Time (GMT)	Arrival Time (GMT)
JFK	CUN	B752	[Redacted]	7:47:00 PM
JFK	DCA	E145	[Redacted]	5:05:00 PM
[Redacted]	FLL	A320	[Redacted]	6:40:00 PM
[Redacted]	IAD	JS41	3:57:00 PM	5:26:00 PM
JFK	IAD	CRJ1	3:15:00 PM	4:31:00 PM
JFK	[Redacted]	A343	3:15:00 PM	7:05:00 PM
JFK	[Redacted]	B752	3:30:00 PM	9:01:00 PM
JFK	LAX	B762	3:10:00 PM	9:15:00 PM
JFK	LAX	B763	3:30:00 PM	9:23:00 PM
[Redacted]	MCO	A320	3:45:00	6:25:00 PM
[Redacted]	MCO	[Redacted]	3:25:00	6:11:00 PM
JFK	OAK	[Redacted]	3:40:00 PM	10:15:00 PM
[Redacted]	[Redacted]	A306	3:00:00 PM	6:53:00 PM
[Redacted]	[Redacted]	A320	3:30:00 PM	6:20:00 PM
[Redacted]	[Redacted]	B732	3:25:00 PM	6:28:00 PM
JFK	IAD	JS41	3:57:00 PM	5:26:00 PM
HGR	TEB	PAY4	4:00 PM	6:05 PM
JFK	PHX	A320	3:00:00 PM	8:24:00 PM

**291 Airports – 63% of TAF Airports, 95% of 2000 Enplanements (remainder primarily non-CONUS), 80% AC and AT operations in 2000**

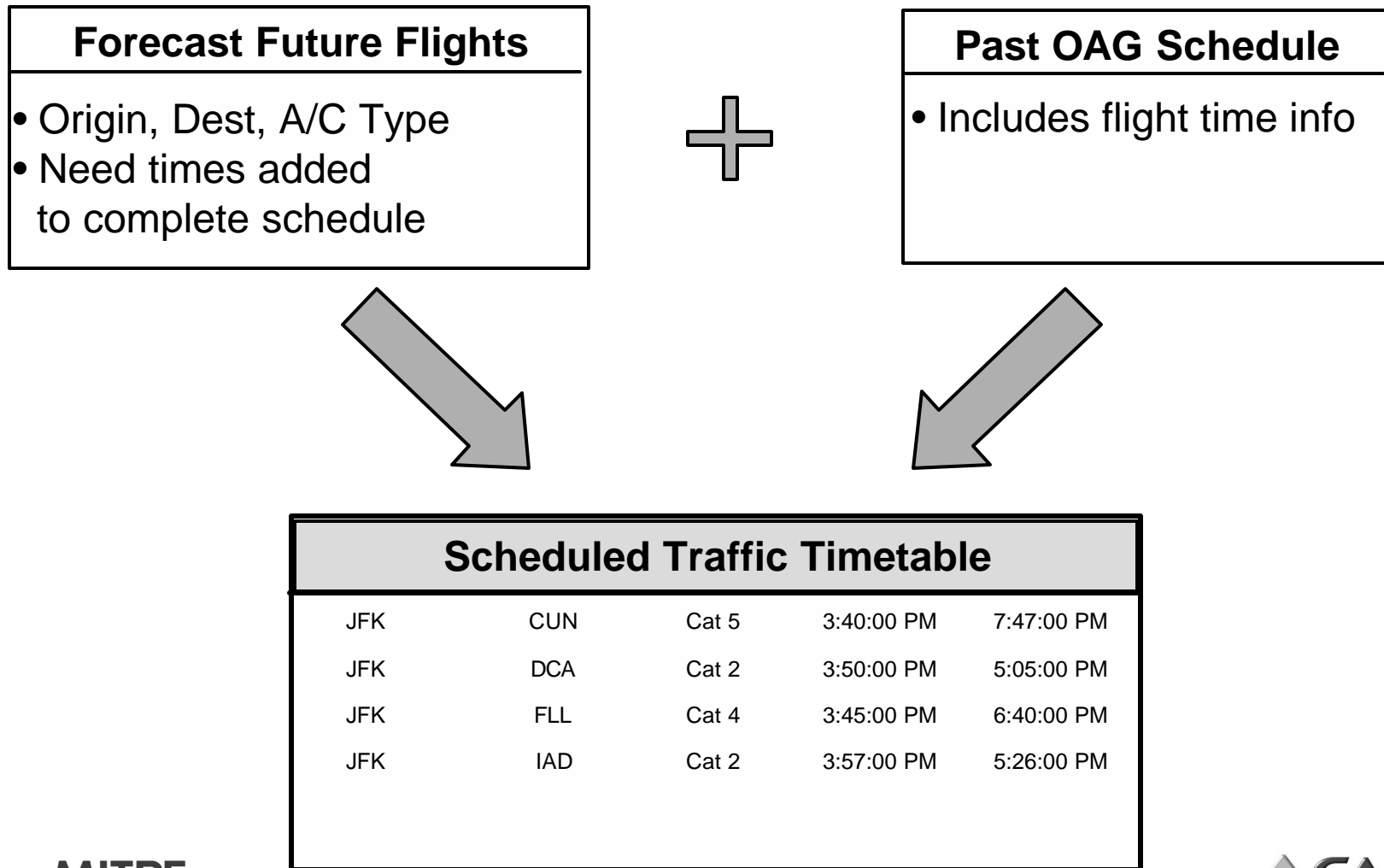
# Schedules are Different - December 12, 2002

Count on Y Axis is the Number of Operations in Next 30 Minutes

## SMX OAG Scheduled Operations (4th Tier)



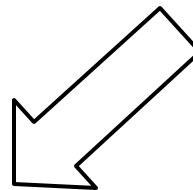
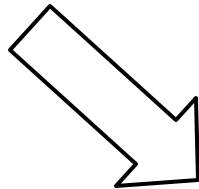
# Creating a Timetable for Scheduled Flights



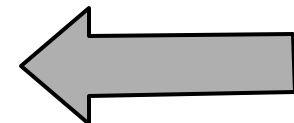
# Finally We Add Unscheduled Flights

Forecasted Future Flights
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Past OAG Schedule
□



Unscheduled Traffic
<ul style="list-style-type: none"><li>• IFR</li><li>• VFR</li></ul>



Final Traffic Timetable				
JFK	CUN	Cat 5	3:40:00 PM	7:47:00 PM
JFK	DCA	Cat 2	3:50:00 PM	5:05:00 PM
JFK	FLL	Cat 4	3:45:00 PM	6:40:00 PM
JFK	IAD	Cat 2	3:57:00 PM	5:26:00 PM
HGR	TEB	Cat 1	4:00 PM	6:05 PM



# Unscheduled Traffic Timetable Development

**All Scheduled & Unscheduled Traffic  
Definition:**

Any air traffic not listed in the Official  
**Unscheduled Traffic by Airport (VFR & IFR)**  
Airline Guide. This traffic typically

includes: business, leisure, cargo, and  
charter operations.  
**Unscheduled IFR Traffic**

Detailed enough for  
schedule forecasting

**Unscheduled Traffic by Airport (VFR)**

Not detailed  
enough for  
schedule  
forecasting

**Reality Check**  
With local TAF Ops

# Our Product: A Flight Timetable (or Schedule) Based on Projected Future Demand

<u>Departure Airport</u>	<u>Arrival Airport</u>	<u>Equipment</u>	<u>Departure Time (GMT)</u>	<u>Arrival Time (GMT)</u>
JFK	CUN	B752	3:40:00 PM	M
JFK	DCA	E145	3:50:00 PM	M
JFK	FLL	A320	3:45:00 PM	M
JFK	IAD	JS41		PM
HGR	TEB	PAY4		6:05:00 PM
JFK	IAD	CRJ1		4:31:00 PM
JFK	KIN	A343		7:05:00 PM
JFK				9:01:00 PM
JFK			3:10:00 PM	9:15:00 PM
JFK			3:30:00 PM	9:23:00 PM
JFK			3:45:00 PM	6:25:00 PM
JFK		B752	3:25:00 PM	6:11:00 PM
J		A320	3:40:00 PM	10:15:00 PM
J		A306	3:00:00 PM	6:53:00 PM
J		A320	3:30:00 PM	6:20:00 PM



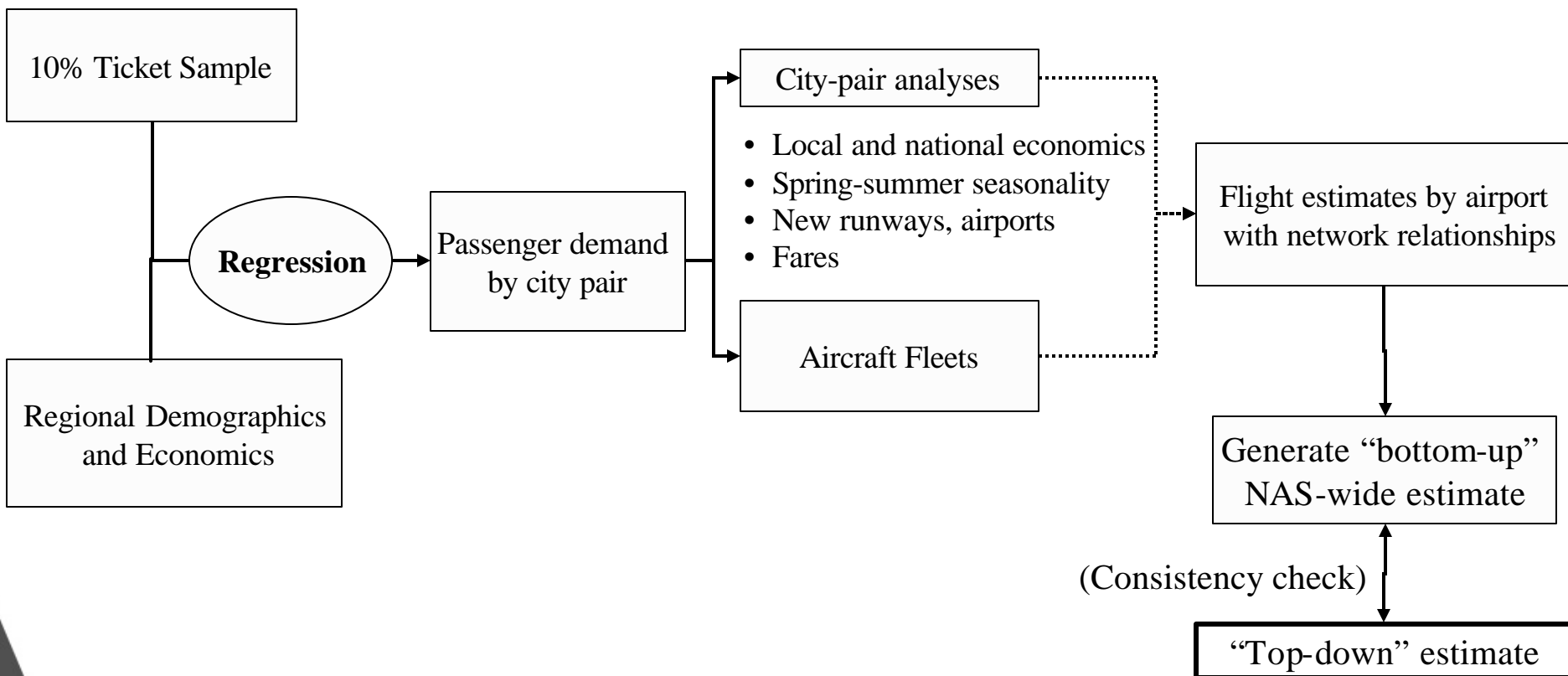
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# Backup Slides

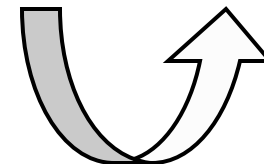
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# “Bottom-up” city-pair approach reveals network effects. Aggregates can be compared with forecasts from TAF.

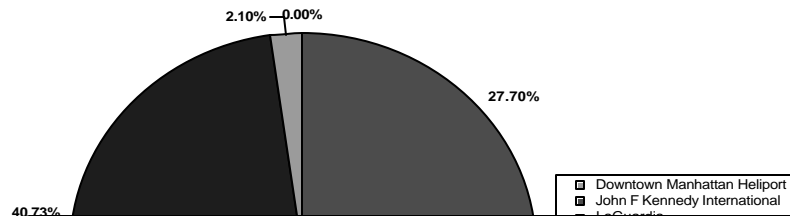
Economists have advised the FAA to use O-D ticket data to capture network effects.



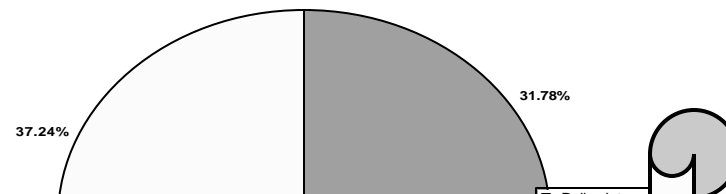
# Nation's top MSAs: How are passengers allocated at multi-airport MSAs?



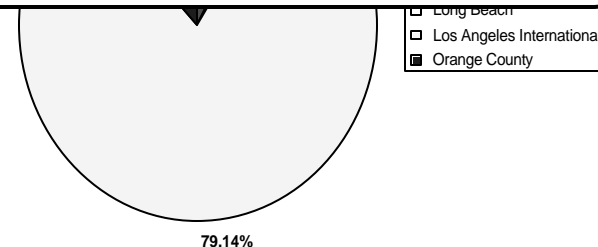
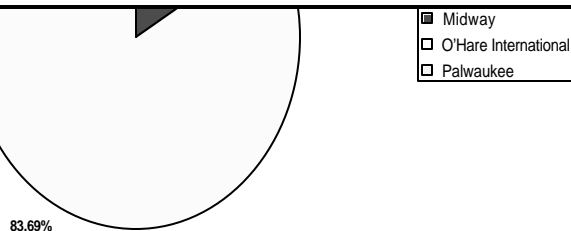
Passenger Enplanement at New York Metro



Passenger Enplanement at Washington DC Metro



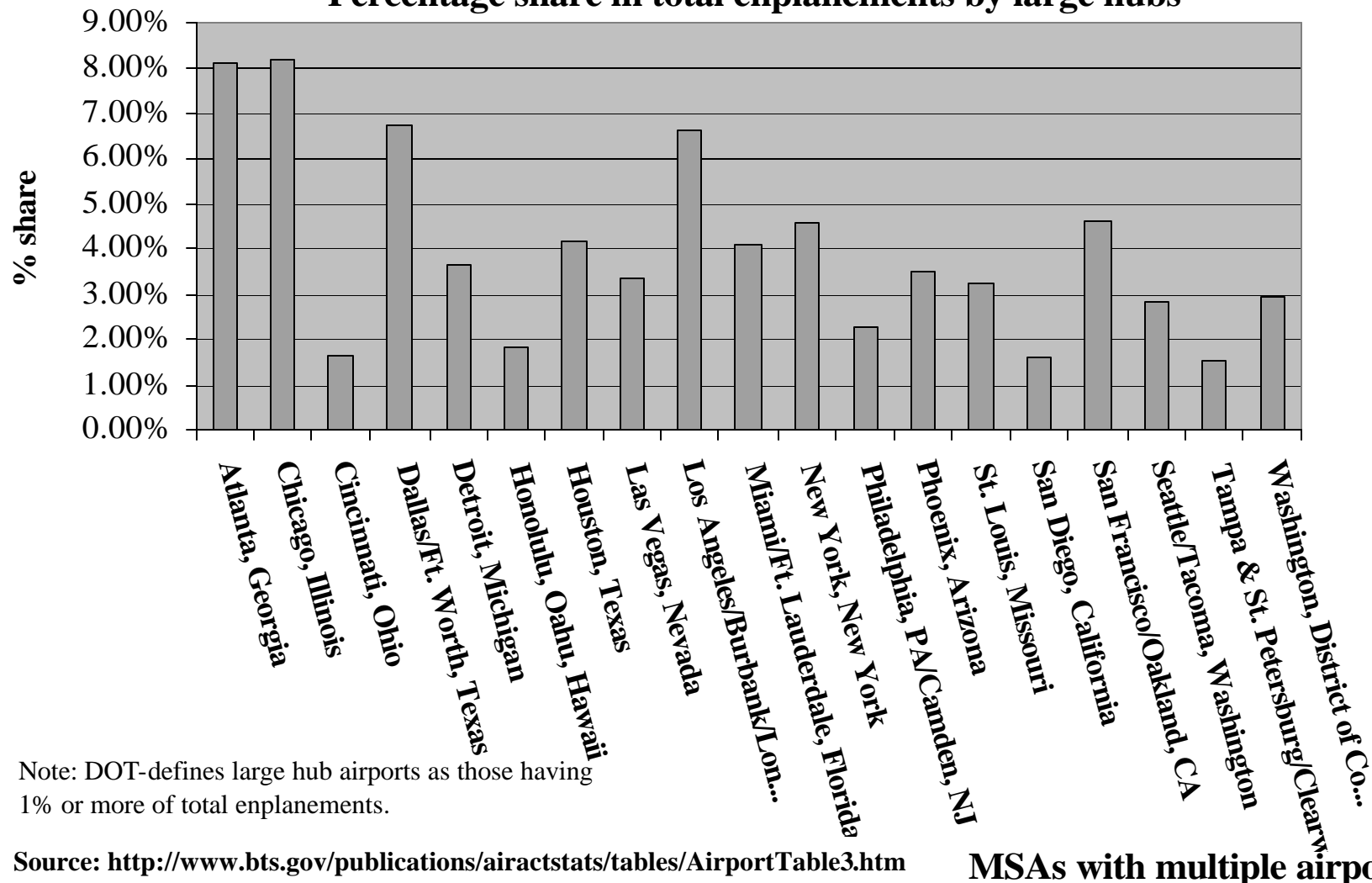
The present allocation can be used, as a first approximation, for future traffic allocation as well. However, as the industry restructures, more low-cost and regional carriers emerge, and secondary airports become competitive, a new allocation of traffic is likely. Thus, it is important to model airport choice correctly.



# Airport Assignments

**Rules for 1<sup>st</sup> Approximation: 27 MSAs together account for 75% of ALL scheduled enplanements today; 19 of those MSAs have multiple airports. Together they account for 60% of ALL scheduled enplanements**

Percentage share in total enplanements by large hubs



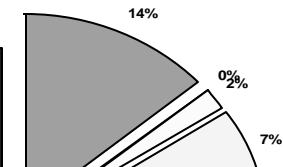
Note: DOT-defines large hub airports as those having 1% or more of total enplanements.

Source: <http://www.bts.gov/publications/airactstats/tables/AirportTable3.htm>

MSAs with multiple airport nodes

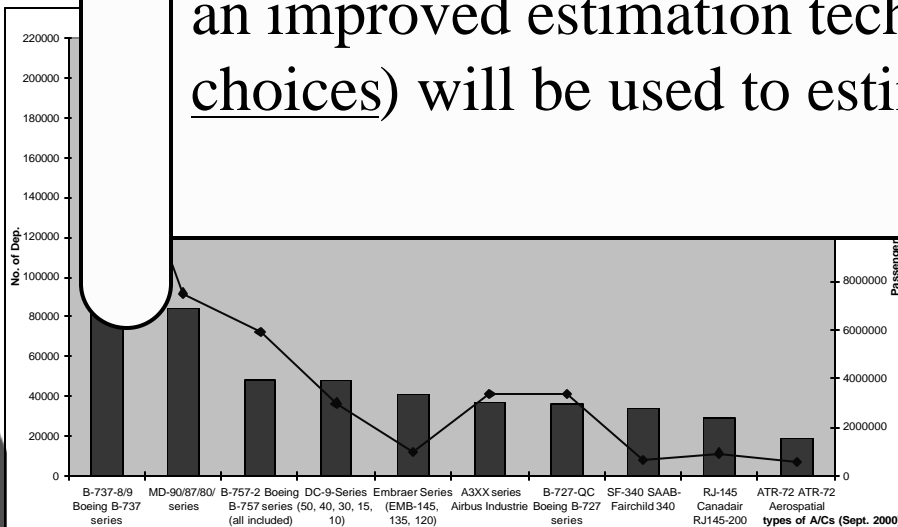
# Aircraft Assignments by O&D pair: How are passengers allocated today?

Broad A/C Departure Categories in the NAS:  
2000 (sept)



Rank	A/C type	Departures Performed by Broad A/C category	Total No. of Passengers	Average Distance (miles)
1	B-737-8/9 Boeing B-737 series	199,297	16,060,781	675
2	MD-90/87/80/ series	84,302	7,508,323	598

The present allocation (by O&D) can be used, as a first approximation, for future traffic allocation as well. However, an improved estimation technique (based on probabilistic choices) will be used to estimate fleet choice by O&D pairs.

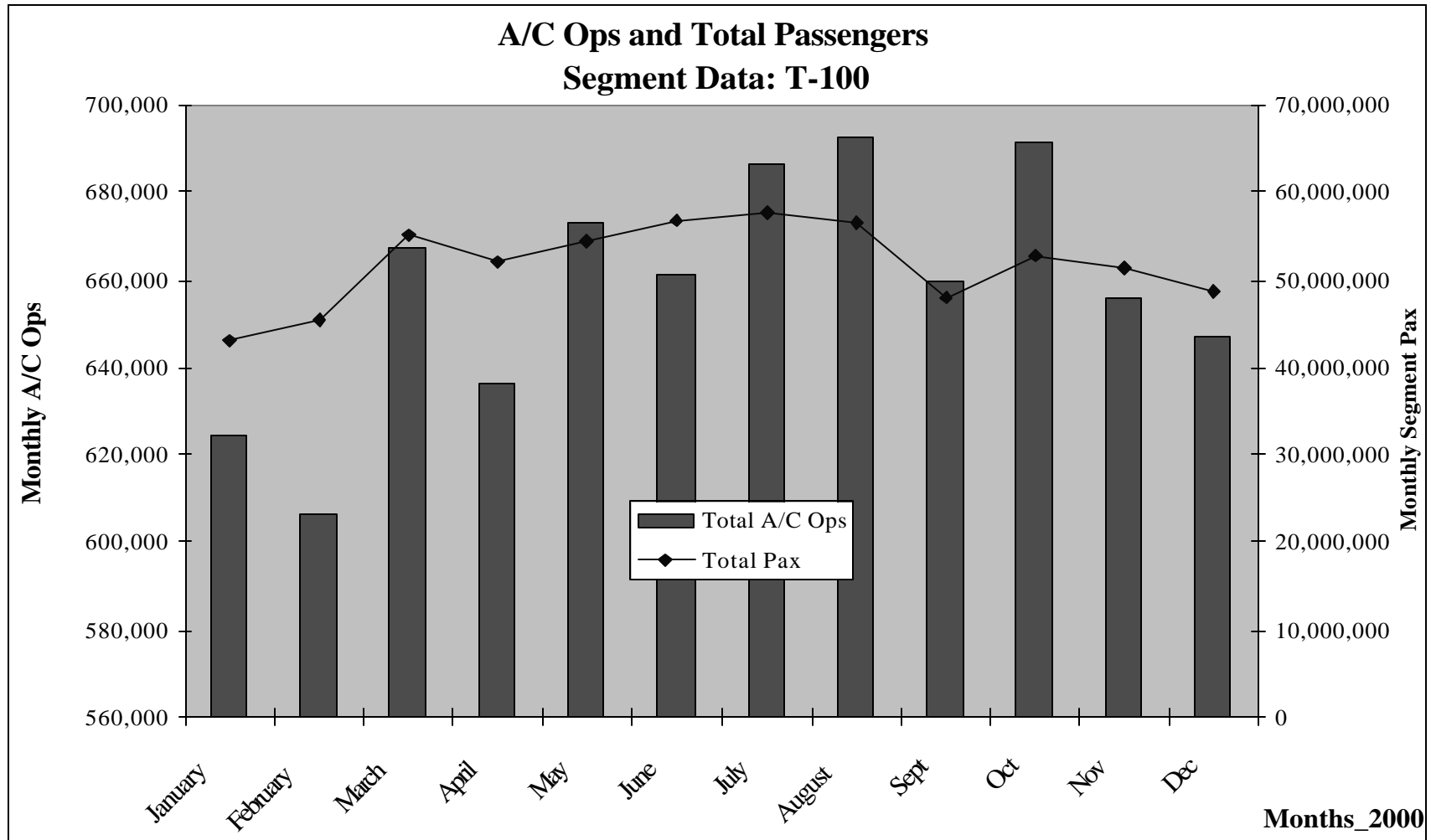


22 C-208 Cessna 208	187	50	80
23 FALCON Dassault Falcon	164	0	583
24 MD-11 Douglas MD-11	146	20,515	2035
25 L-188A Lockheed L-188A-08	131	2,797	361
<b>Total</b>	<b>628,070</b>	<b>46,505,752</b>	<b>721</b>

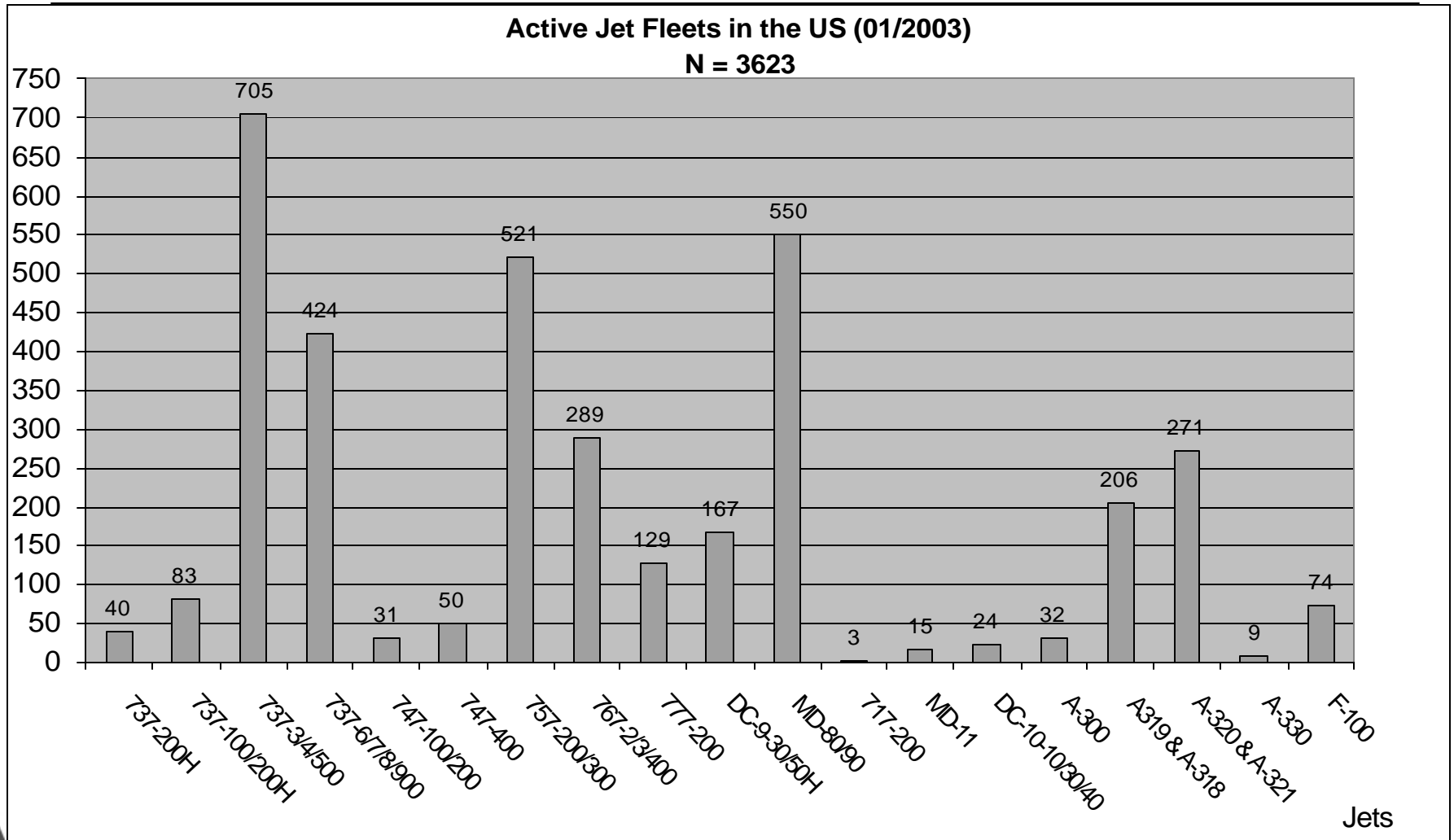
Total A/C Types = 68  
year = 2000; Month = 9;  
Source Data: T-100 segment data



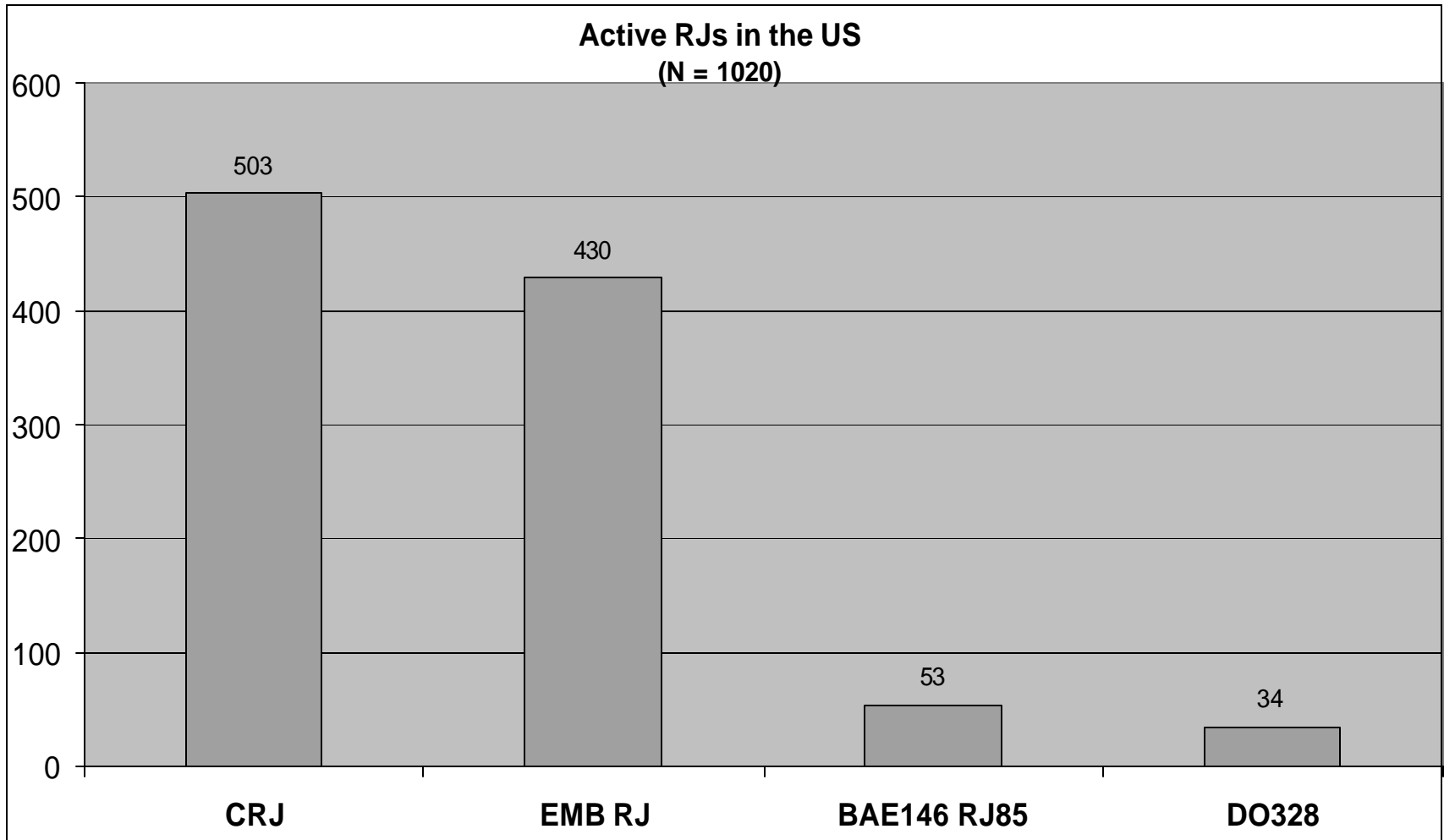
# Total passengers that are flown in the NAS by different aircraft



# Distribution of active jets fleets

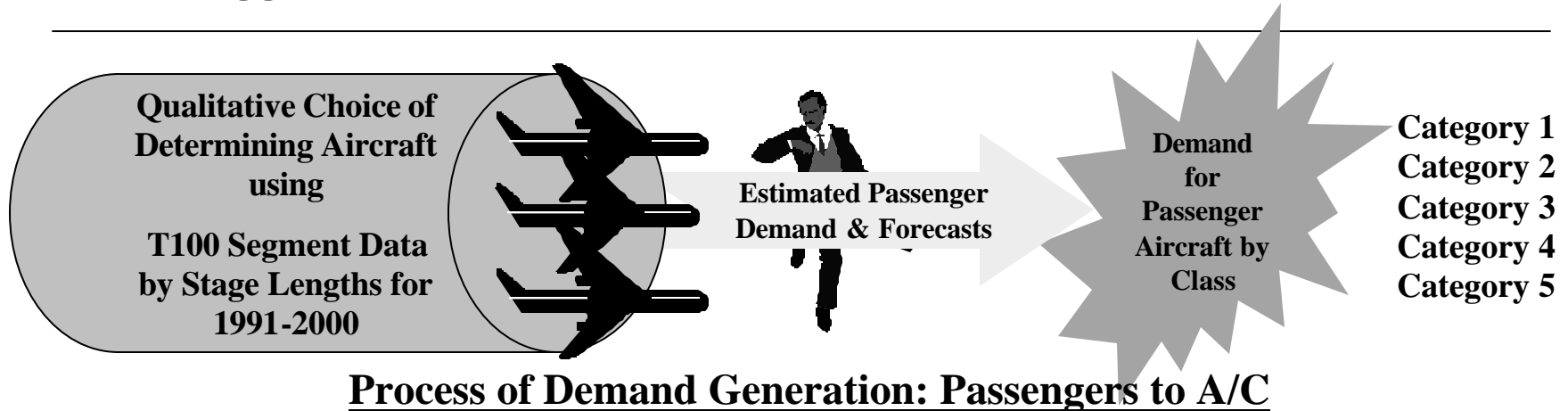


# Distribution of active RJ fleets





# From Passenger Demand to Demand for Aircraft Operations by Market Segments: A Suggested Framework (*contd.*)



## Movements by Market Routes and Stage Lengths

3. Based on the data (> 2 million records for 1992-2001), i.e., T100 segment data, we ask the qualitative question:
- (a) What is the probability that one category of aircraft will be chosen over others given airline characteristics, market characteristics, no. of passengers, proportion of non-passengers (i.e., mail, freight) to passengers, and other performance indicators, such as departure scheduled and performed, elapsed time ramp-to-ramp and airborne, distance, year, and quarter.
  - (b) From these statistical estimates of probabilities of 5 qualitative choices, we determine the number of aircraft by O&D pairs.
  - (c) We also evaluate the effects of different factors (e.g., effects of market or airline characteristics, or quarters, or performance) in the probabilistic choices of aircraft.
  - (d) Finally, we use the forecasted passenger numbers, holding all other factors constant, to generate the forecast of aircraft (i.e., Future Demand).