

Communications Network Economics

Jianwei Huang

Network Communications and Economics Lab

Department of Information Engineering

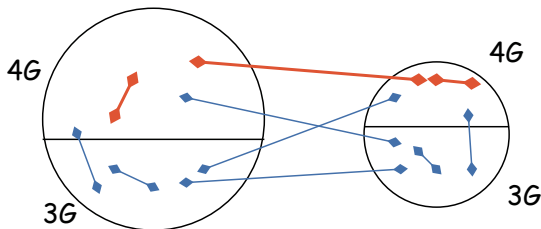
The Chinese University of Hong Kong

March 2017

The Role of Economics in Networking

- 1 Explain operator behaviors
- 2 Predict network equilibrium
- 3 Envision network services
- 4 Provide policy recommendations

Explain Operator Behaviors

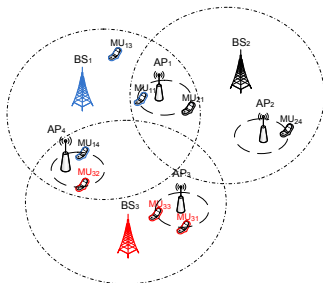


- Operators of **similar** sizes upgrade technologies at **different** times
- A **tradeoff** between market share and upgrading cost
- **Network effect** provides additional benefit to late upgrade



[Duan-H-Walrand] "Economic Analysis of 4G Network Upgrade," *IEEE Transactions on Mobile Computing*, May 2015

Predict Network Equilibrium

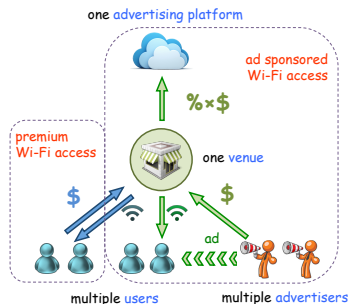


- On-demand **data offloading** from cellular networks to Wi-Fi networks
- When, where, and how much to offload?
- Market clearing through an **iterative double auction** mechanism



[Iosifidis-Gao-H-Tassiulas] "An Iterative Double Auction for Mobile Data Offloading" *IEEE/ACM Transactions on Networking*, October 2015 (*IEEE WiOpt 2013 Best Paper Award*)

Envision Network Services

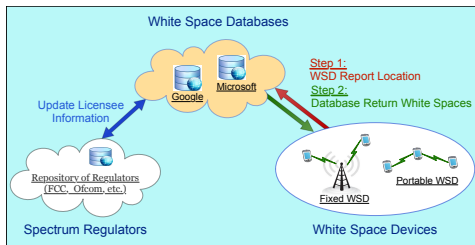


- **Monetization** of the public Wi-Fi networks
- **Free ad-sponsored** Wi-Fi access vs. **premium** paid Wi-Fi access
- **Optimal pricing** mechanisms based on user valuation, visiting frequency, and advertisement concentration



[Yu-Cheung-Gao-H] "Public Wi-Fi Monetization via Advertising," *IEEE/ACM Transactions on Networking*, forthcoming (*IEEE INFOCOM 2016 Best Paper Award Finalist*)

Provide Policy Recommendations



- TV white space as golden **unlicensed spectrum resources**
- White space **database operator** manages the interferences
- Information market provides **differentiated** service to users



[Luo-Gao-H] "MINE GOLD to Deliver Green Communication in Cognitive Communications," *IEEE Journal on Selected Areas in Communications*, December 2015 (*IEEE WiOpt 2014 Best Paper Award*)

Media Coverage



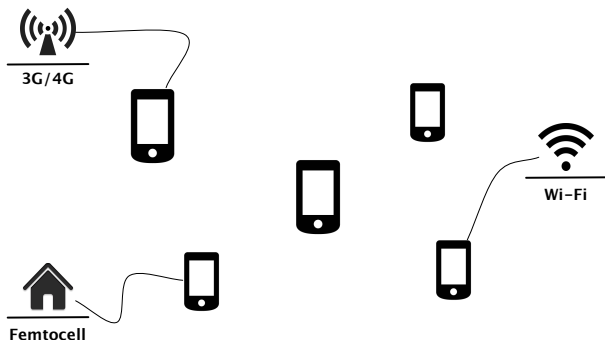
- Coverage by CUHK and in 20+ Hong Kong and Mainland Chinese news agencies (e.g., Mingpo, Sina, Sohu, and ChinaDaily)

Economics of User-Provided Networks

Joint work with Ming Tang & Lin Gao (CUHK)

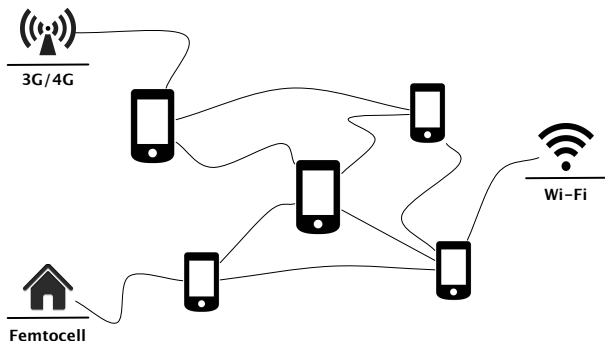
Haitian Pang & Shou Wang & Lifeng Sun (Tsinghua University)

Infrastructure-Based Network



- A user obtains network connectivity from a **network provider**
- No network connectivity **outside** the network coverage
- Clear **distinction** between “**providers**” and “**users**”

User-Provided Network



- Users serve as micro-providers, offering connectivity to other users
- Exploit the diversity of user devices
- Extend coverage and service of network operators
- Better match demand and supply in heterogeneous networks

Commercial UPNs

	Fixed Hosts	Mobile Hosts
Network-Assisted	Fon	Karma
Autonomous	BeWiFi	Open Garden

Costs and Incentives

- Resource sharing **induces costs**:
 - ▶ Reduced internet access bandwidth
 - ▶ Increased data usage cost
 - ▶ Reduced battery energy (for **mobile** users)
- Proper incentive mechanisms are **critical** for the success of UPNs

Costs and Incentives

- Resource sharing **induces costs**:
 - ▶ Reduced internet access bandwidth
 - ▶ Increased data usage cost
 - ▶ Reduced battery energy (for **mobile** users)
- Proper incentive mechanisms are **critical** for the success of UPNs
- We will focus on the incentive mechanism design for **UPN-based mobile video streaming**.

Single-User Video Streaming

My downloading speed is 0.5Mbps, want to watch video.



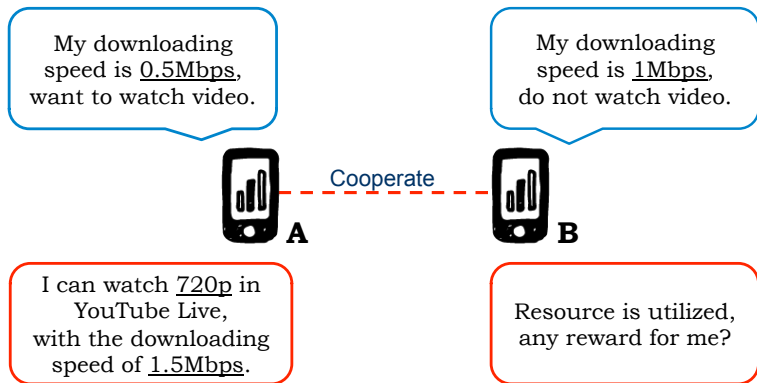
I can watch 240p in YouTube Live, with the downloading speed of 0.5Mbps.

My downloading speed is 1Mbps, do not watch video.

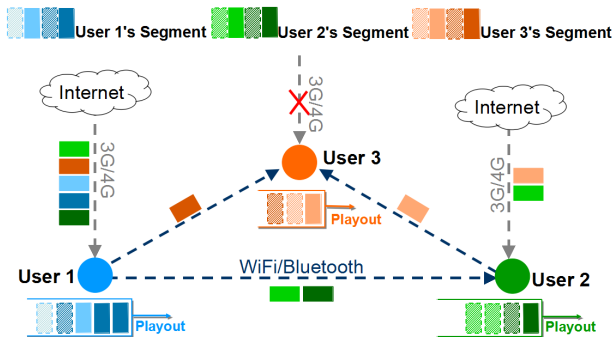


My resource is idle.

Multi-User Cooperative Video Streaming

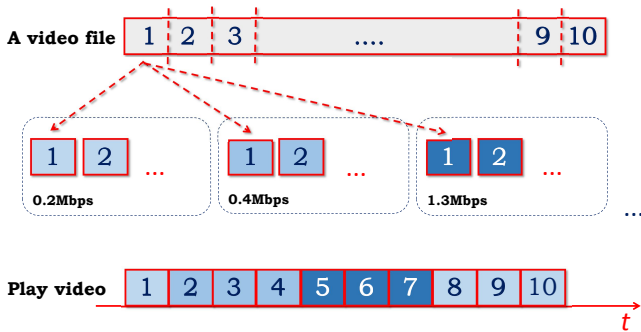


Crowdsourced Mobile Video Streaming



- **Crowdsource** network resources from multiple **near-by** mobile users from potentially **different** service providers.
- Each mobile user watches a **different** video.

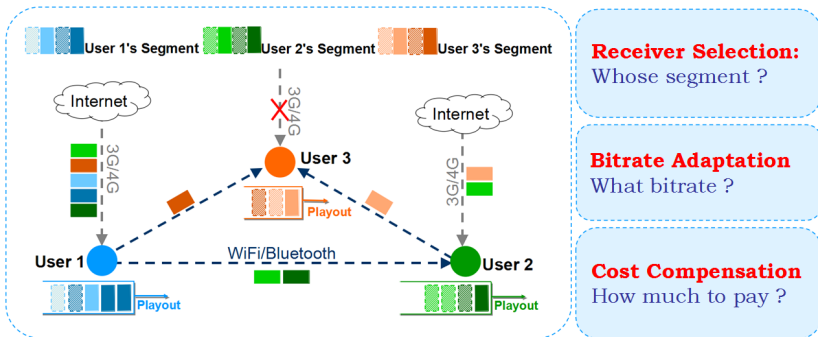
Adaptive BitRate Streaming



- To achieve **flexible** Quality of Experience in wireless video streaming
- **Single user** case: choose the **bitrate** of each **video segment** based on **real-time network conditions** and **user QoE preferences**.

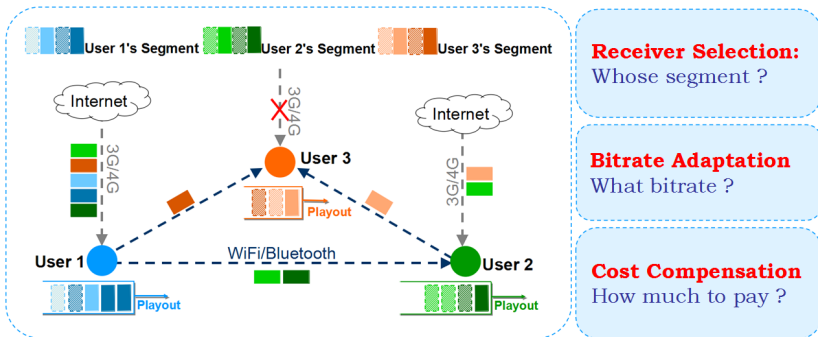
Multi-User Collaborative Video Streaming

- Three decisions when downloading a video segment



Multi-User Collaborative Video Streaming

- Three decisions when downloading a video segment



- Need **decentralized** and **asynchronous** algorithm **without complete** network information

Social Welfare, Utility, and Cost

- User n downloads a segment of bitrate r for user m at time t_0

Social Welfare, Utility, and Cost

- User n downloads a segment of bitrate r for user m at time t_0
- Social welfare

$$W_{nm}(r) \triangleq U_m(r) - C_n(r)$$

Social Welfare, Utility, and Cost

- User n downloads a segment of bitrate r for user m at time t_0
- Social welfare

$$W_{nm}(r) \triangleq U_m(r) - C_n(r)$$

- Utility of receiver user m

$$U_m(r) \triangleq \underbrace{\log(1 + \theta_m r)}_{\text{video quality}} - \underbrace{\phi^{\text{QD}} [R_m^{\text{PRE}} - r]^+}_{\text{quality degradation loss}} - \underbrace{\phi^{\text{REB}} [T_n(r, t_0) - B_m^{\text{CUR}}]^+}_{\text{rebuffering loss}}$$

- ▶ (Private) valuation information θ_m
- ▶ (Private) state information $\mu = (R_m^{\text{PRE}}, B_m^{\text{CUR}})$

Social Welfare, Utility, and Cost

- User n downloads a segment of bitrate r for user m at time t_0

- Social welfare

$$W_{nm}(r) \triangleq U_m(r) - C_n(r)$$

- Utility of receiver user m

$$U_m(r) \triangleq \underbrace{\log(1 + \theta_m r)}_{\text{video quality}} - \underbrace{\phi^{\text{QD}} [R_m^{\text{PRE}} - r]^+}_{\text{quality degradation loss}} - \underbrace{\phi^{\text{REB}} [T_n(r, t_0) - B_m^{\text{CUR}}]^+}_{\text{rebuffering loss}}$$

- ▶ (Private) valuation information θ_m
- ▶ (Private) state information $\mu = (R_m^{\text{PRE}}, B_m^{\text{CUR}})$

- Cost of downloader user n

$$C_n(r) \triangleq \underbrace{G_n^{\text{CELL}}(r)}_{\text{cellular data payment}} + \underbrace{E_n^{\text{CELL}}(r)}_{\text{cellular energy}} + \underbrace{E_{nm}^{\text{WIFI}}(r)}_{\text{WiFi energy}}$$

Design Objectives

- **Truthfulness**: users truthfully reveal their **utility functions** despite of **private** information
- **Efficiency**: design a resource allocation mechanism to **maximize the social welfare**
- **Optimality**: design a resource allocation mechanism to **maximize the downloader's benefit**

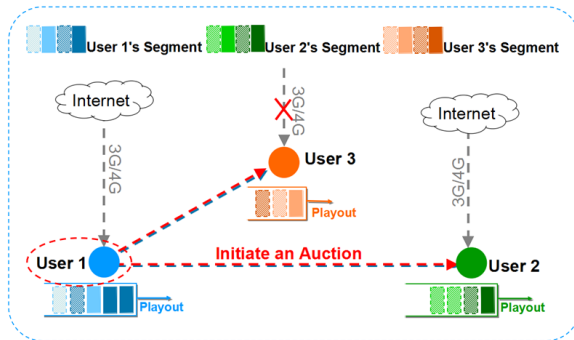
Design Objectives

- **Truthfulness**: users truthfully reveal their **utility functions** despite of **private** information
- **Efficiency**: design a resource allocation mechanism to **maximize the social welfare**
- **Optimality**: design a resource allocation mechanism to **maximize the downloader's benefit**
- **Efficiency** and **optimality** are **conflicting** objectives.

Design Objectives

- **Truthfulness**: users truthfully reveal their **utility functions** despite of **private** information
- **Efficiency**: design a resource allocation mechanism to **maximize the social welfare**
- **Optimality**: design a resource allocation mechanism to **maximize the downloader's benefit**
- **Efficiency** and **optimality** are **conflicting** objectives.
- We will focus on achieving **truthfulness** and **efficiency** through a **multi-dimensional auction mechanism**

Auction-Based Incentive Mechanism

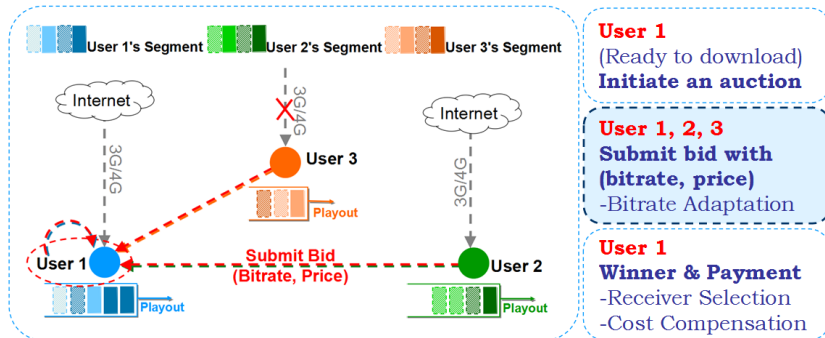


User 1
(Ready to download)
Initiate an auction

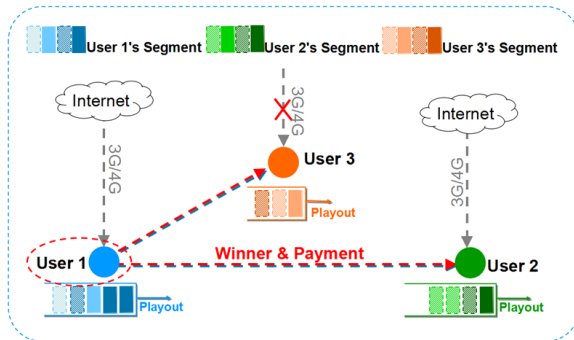
User 1, 2, 3
Submit bid with
(bitrate, price)
 -Bitrate Adaptation

User 1
Winner & Payment
-Receiver Selection
-Cost Compensation

Auction-Based Incentive Mechanism



Auction-Based Incentive Mechanism



User 1

(Ready to download)
Initiate an auction

User 1, 2, 3

**Submit bid with
(bitrate, price)**

-Bitrate Adaptation

User 1

Winner & Payment

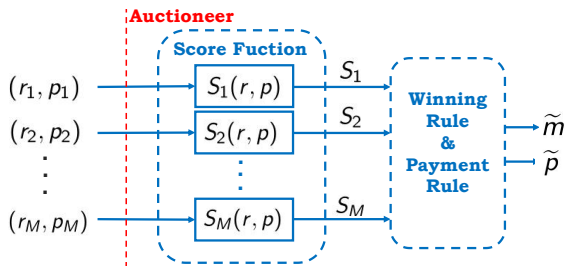
-Receiver Selection

-Cost Compensation

Challenge: Multi-Dimensional Bids

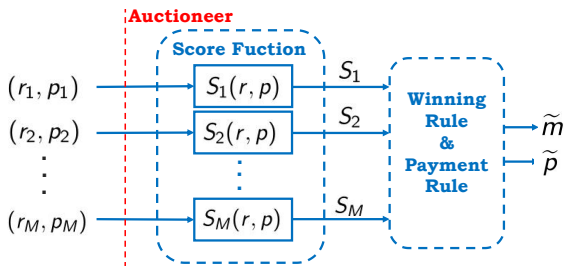
- Each bid is multi-dimensional: (bitrate, price)
 - ▶ (0.2Mbps, 20¢) vs. (0.4Mbps, 35¢) vs. (1.3Mbps, 70¢)
- How to rank vectors to decide the winner and the payment?
- Solution: Second Score Auction

Score Function



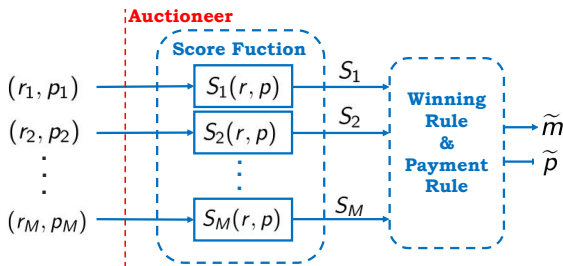
- Score function: transforms a **multi-dimensional bid** to a **scalar**
 - ▶ Determined by the auctioneer (**mechanism design**)
 - ▶ Each user m can have a unique score function $S_m(r, p)$

Score Function



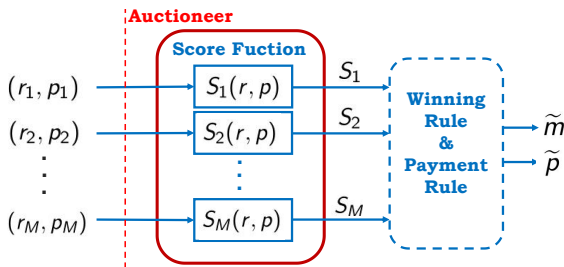
- Score function: transforms a **multi-dimensional bid** to a **scalar**
 - ▶ Determined by the auctioneer (**mechanism design**)
 - ▶ Each user m can have a unique score function $S_m(r, p)$
- Winner: bidder with the **highest score**
- Payment: determined by the **second highest score**

Score Function



- Score function: transforms a **multi-dimensional bid** to a **scalar**
 - ▶ Determined by the auctioneer (**mechanism design**)
 - ▶ Each user m can have a unique score function $S_m(r, p)$
- Winner: bidder with the **highest score**
- Payment: determined by the **second highest score**
- **How to choose the score function?**

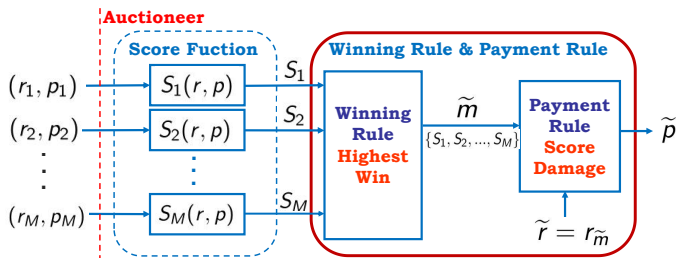
Additive Score Function



$$S_m(r, p) = p - C_n(r)$$

- Difference between the bidder m 's price and the downloader n 's cost
- All bidders have the same score function (related to downloader n)

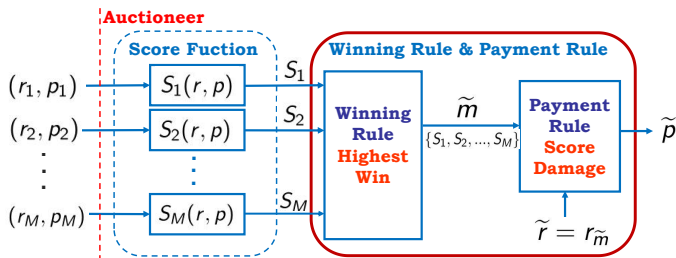
Winner Selection and Payment Determination



- **Winner** = the bidder with the **highest** score

$$m^* = \arg \max_{m \in \mathcal{N}_n} (p_m - C_n(r_m))$$

Winner Selection and Payment Determination

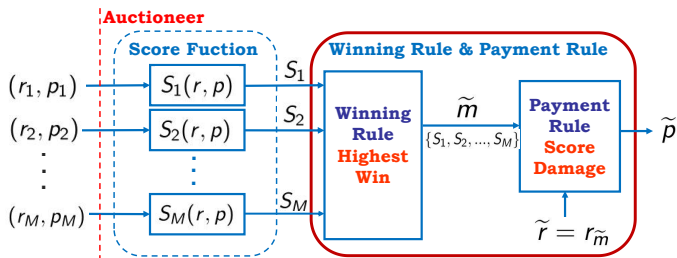


- **Winner** = the bidder with the **highest** score

$$m^* = \arg \max_{m \in \mathcal{N}_n} (p_m - C_n(r_m))$$

- Winner's **bitrate** = the winner's bid bitrate r_{m^*}

Winner Selection and Payment Determination



- **Winner** = the bidder with the **highest** score

$$m^* = \arg \max_{m \in \mathcal{N}_n} (p_m - C_n(r_m))$$

- Winner's **bitrate** = the winner's bid bitrate r_{m^*}
- Winner's **payment** \neq the winner's bid price p_{m^*}
 - Payment \hat{p}_{m^*} represents the **score damage** to other users

$$\underbrace{\hat{p}_{m^*} - C_n(r_{m^*})}_{\text{winner's revised score}} = \underbrace{\max_{m \in \mathcal{N}_n / m^*} S_m(r_m, p_m)}_{\text{second highest bidding score}}$$

An Example

- A total of 3 bidders, and the score function is

$$S(r, p) = p - C_n(r) = p - 50 \cdot r$$

An Example

- A total of 3 bidders, and the score function is

$$S(r, p) = p - C_n(r) = p - 50 \cdot r$$

- Bids (r_m, p_m) :

A: (0.2Mbps, 20¢), B: (0.4Mbps, 35¢), C: (1.3Mbps, 70¢)

An Example

- A total of 3 bidders, and the score function is

$$S(r, p) = p - C_n(r) = p - 50 \cdot r$$

- Bids (r_m, p_m) :

A: (0.2Mbps, 20¢), B: (0.4Mbps, 35¢), C: (1.3Mbps, 70¢)

- Scores:

$$S(r_A, p_A) = 20 - 50 \cdot 0.2 = 10$$

$$S(r_B, p_B) = 35 - 50 \cdot 0.4 = 15$$

$$S(r_C, p_C) = 70 - 50 \cdot 1.3 = 5$$

An Example

- A total of 3 bidders, and the score function is

$$S(r, p) = p - C_n(r) = p - 50 \cdot r$$

- Bids (r_m, p_m) :

A: (0.2Mbps, 20€), B: (0.4Mbps, 35€), C: (1.3Mbps, 70€)

- Scores:

$$S(r_A, p_A) = 20 - 50 \cdot 0.2 = 10$$

$$S(r_B, p_B) = 35 - 50 \cdot 0.4 = 15$$

$$S(r_C, p_C) = 70 - 50 \cdot 1.3 = 5$$

- Hence B is the winner, and the bitrate is 0.4Mbps.

An Example

- A total of 3 bidders, and the score function is

$$S(r, p) = p - C_n(r) = p - 50 \cdot r$$

- Bids (r_m, p_m) :

A: (0.2Mbps, 20€), B: (0.4Mbps, 35€), C: (1.3Mbps, 70€)

- Scores:

$$S(r_A, p_A) = 20 - 50 \cdot 0.2 = 10$$

$$S(r_B, p_B) = 35 - 50 \cdot 0.4 = 15$$

$$S(r_C, p_C) = 70 - 50 \cdot 1.3 = 5$$

- Hence B is the winner, and the bitrate is 0.4Mbps.
- The payment of B is \hat{p}_B :

$$\hat{p}_B - C_n(r_B) = \hat{p}_B - 50 \cdot 0.4 = \max_{m \in \mathcal{N}_n/B} S(r_m, p_m) = 10$$

$$\Rightarrow \hat{p}_B = 30€.$$

Equilibrium User Bidding Behavior

Equilibrium User Bidding Behavior

Theorem (Truthful Price Choice)

Given any bitrate r , a bidder m 's *equilibrium bidding price* p_m is his *true utility* under r :

$$p_m(r) = U_m(r).$$

Equilibrium User Bidding Behavior

Theorem (Truthful Price Choice)

Given any bitrate r , a bidder m 's *equilibrium bidding price* p_m is his *true utility* under r :

$$p_m(r) = U_m(r).$$

Theorem (Bitrate Selection)

A bidder m 's *equilibrium bitrate* r_m *maximizes its score function*, which corresponds to the *social welfare* if downloading for bidder m :

$$r_m = \arg \max_r (U_m(r) - C_n(r)) = \arg \max_r W_{nm}(r).$$

Efficiency

Theorem (Efficient Auction)

Under the following score function

$$S_m(r, p) = p - C_n(r),$$

*the auction is **efficient** as it **maximizes the social welfare**.*

Multi-Object Multi-Dimensional (MOMD) Auction

- One auction per segment may induce high signaling overhead
- How about allocating multiple objects (segments) per auction?
- Same design objectives: truthfulness and efficiency.
- A challenging problem in multi-dimensional auction.

MOMD Auction: Bidding

- Assume that the auctioneer allocates K segments in each auction

MOMD Auction: Bidding

- Assume that the auctioneer allocates K segments in each auction
- A bidder m submits bid in the form of (bitrate matrix, price vector)

MOMD Auction: Bidding

- Assume that the auctioneer allocates K segments in each auction
- A bidder m submits bid in the form of (bitrate matrix, price vector)
 - ▶ bitrate matrix

$$\mathbf{R}^m = \begin{bmatrix} \mathbf{r}_1^m \\ \mathbf{r}_2^m \\ \vdots \\ \mathbf{r}_K^m \end{bmatrix} = \begin{bmatrix} r_{11}^m & 0 & \dots & 0 \\ r_{21}^m & r_{22}^m & \dots & 0 \\ \vdots & \vdots & \ddots & \vdots \\ r_{K1}^m & r_{K2}^m & \dots & r_{KK}^m \end{bmatrix}$$

★ r_{li}^m : the bitrate for the i^{th} segment if bidder m is allocated l segments.

MOMD Auction: Bidding

- Assume that the auctioneer allocates K segments in each auction
- A bidder m submits bid in the form of (bitrate matrix, price vector)
 - bitrate matrix

$$R^m = \begin{bmatrix} r_1^m \\ r_2^m \\ \vdots \\ r_K^m \end{bmatrix} = \begin{bmatrix} r_{11}^m & 0 & \dots & 0 \\ r_{21}^m & r_{22}^m & \dots & 0 \\ \vdots & \vdots & \ddots & \vdots \\ r_{K1}^m & r_{K2}^m & \dots & r_{KK}^m \end{bmatrix}$$

★ r_{li}^m : the bitrate for the i^{th} segment if bidder m is allocated l segments.

- price vector

$$\mathbf{p}^m = (p_1^m, p_2^m, \dots, p_K^m)$$

★ p_l^m : the total price if bidder m is allocated l segments.

An Example

- An auction allocates $K = 4$ segments.
- User m 's bid: $(\mathbf{R}^m, \mathbf{p}^m)$
 - ▶ bitrate matrix

$$\mathbf{R}^m = \begin{bmatrix} \mathbf{r}_1^m \\ \mathbf{r}_2^m \\ \mathbf{r}_3^m \\ \mathbf{r}_4^m \end{bmatrix} = \begin{bmatrix} 1.3\text{Mbps} & 0 & 0 & 0 \\ 0.4\text{Mbps} & 1.3\text{Mbps} & 0 & 0 \\ 0.4\text{Mbps} & 0.4\text{Mbps} & 0.4\text{Mbps} & 0 \\ 0.2\text{Mbps} & 0.2\text{Mbps} & 0.2\text{Mbps} & 0.4\text{Mbps} \end{bmatrix}$$

- ★ Different segments can have different bitrates (e.g., 2nd row)
 - ★ As the number of segment allocation changes, the bitrates of the same segment can change (e.g., 3rd column)
- ▶ price vector

$$\mathbf{p}^m = (70\text{¢}, 105\text{¢}, 120\text{¢}, 135\text{¢})$$

MOMD Auction: Score Function

- Score function if bidder m is allocated l segments:

$$\phi(\mathbf{r}_l^m, p_l^m) = p_l^m - C_n(\mathbf{r}_l^m), \forall l \in \{1, \dots, K\}$$

- ▶ \mathbf{r}_l^m is l th row of bidder m 's bidding matrix.

MOMD Auction: Score Function

- **Score function** if bidder m is allocated l segments:

$$\phi(\mathbf{r}_l^m, p_l^m) = p_l^m - C_n(\mathbf{r}_l^m), \forall l \in \{1, \dots, K\}$$

- ▶ \mathbf{r}_l^m is l th row of bidder m 's bidding matrix.

- Compute the **marginal scores**:

$$\mathbf{S}^m = \{S_1^m, S_2^m, \dots, S_K^m\},$$

where

$$S_k^m = \begin{cases} \phi(\mathbf{r}_1^m, p_1^m), & l = 1 \\ \phi(\mathbf{r}_l^m, p_l^m) - \phi(\mathbf{r}_{l-1}^m, p_{l-1}^m), & l \geq 2 \end{cases}$$

- ▶ **Score increase** due to each **additional** segment allocation

MOMD Auction: Winner & Payment

- Winners: the bidders that submit the **highest marginal scores**
 - ▶ Can have **multiple** different winners
- Payment: the **marginal score damage** that caused by the winner

An Example

- A total of 3 bidders, and an auction allocates $K = 4$ segments.
- The marginal score \mathbf{S}^m for three bidders:

$$\mathbf{S}^1 : \{8, 7, 5, 2\};$$

$$\mathbf{S}^2 : \{9, 6, 3, 2\};$$

$$\mathbf{S}^3 : \{4, 4, 3, 1\}.$$

An Example

- A total of 3 bidders, and an auction allocates $K = 4$ segments.
- The marginal score \mathbf{S}^m for three bidders:

$$\mathbf{S}^1 : \{8, 7, 5, 2\};$$

$$\mathbf{S}^2 : \{9, 6, 3, 2\};$$

$$\mathbf{S}^3 : \{4, 4, 3, 1\}.$$

- **Winners** based on the **highest 4 marginal scores** $\mathbf{S}^\dagger = \{9, 8, 7, 6\}$
 - ▶ User 1 wins two segments, and user 2 wins two segments

An Example

- A total of 3 bidders, and an auction allocates $K = 4$ segments.
- The marginal score \mathbf{S}^m for three bidders:

$$\mathbf{S}^1 : \{8, 7, 5, 2\};$$

$$\mathbf{S}^2 : \{9, 6, 3, 2\};$$

$$\mathbf{S}^3 : \{4, 4, 3, 1\}.$$

- **Winners** based on the **highest 4 marginal scores** $\mathbf{S}^\dagger = \{9, 8, 7, 6\}$
 - ▶ User 1 wins two segments, and user 2 wins two segments
- **Payment** of user 1 based on **marginal score damage**
 - ▶ Without user 1, the highest 4 marginal scores are $\hat{\mathbf{S}}^{-1} = \{9, 6, 4, 4\}$
 - ▶ Due to user 1, user 3 loses two segments with marginal scores $\{4, 4\}$
 - ▶ User 1's payment \tilde{p}_1 needs to compensate his marginal core damage

$$\underbrace{\tilde{p}_1 - C_n(r_2^1)}_{\text{score function}} = \underbrace{4 + 4}_{\text{score damage}}$$

MOMD Auction: Properties

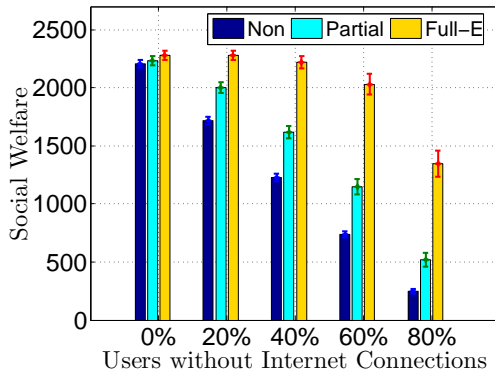
Theorem (Truthfulness and Efficiency)

*Under a mild technical condition, we can prove the **truthfulness** of the users' bidding at the equilibrium, and show that the auction is **efficient**.*

Simulation

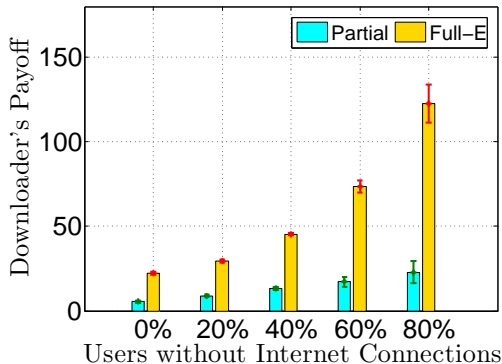
- 50 video users
- Link capacities derived from real traces
- 3 schemes for single-object multi-dimensional auction
 - ▶ **Non**: Non-cooperative benchmark
 - ▶ **Partial**: Partially cooperative benchmark (in pairs)
 - ▶ **Full-E**: Fully cooperative with efficient score function

Social Welfare



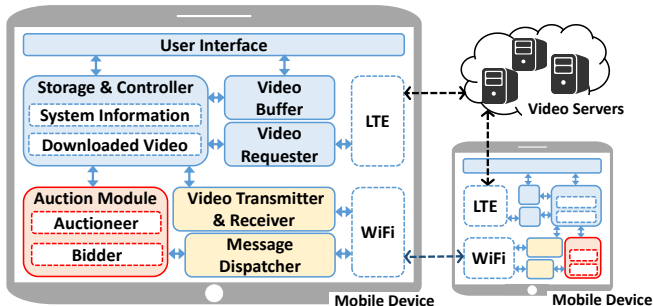
- Social welfare **decreases** with the disconnected use percentage
- When 80% of users do not have Internet connection, full cooperation is **5 times better than** non-cooperation.

Downloader's Payoff



- Downloader's payoff **increases** with disconnected user percentage
- When 80% of users are disconnected, full cooperation is **5 times better than** partial cooperation.

Demonstration System



- Mobile devices: Raspberry Pis, with monitors, LTE USB modems, and Wi-Fi adapters.
- Devices can dynamically join and leave the cooperative group in a decentralized fashion.

Future Work

- Mobility management
- Impact of social relationship
- Trust and security

The Big Picture

- New paradigm of **network sharing**
 - ▶ Blurring the boundaries among networks
 - ▶ New perspectives on network competition and cooperation
 - ▶ New pricing plans and economic mechanisms
- The rise of **collaborative economy** in communication networks
 - ▶ Business-to-Business (B2B) collaborations
 - ▶ Business-to-Consumer (B2C) collaborations
 - ▶ Peer-to-Peer (P2P) collaborations
- The need of **data-driven network economics**
 - ▶ Data analytics lead to new opportunities for technology improvement and economic mechanism design

THANK
YOU

